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**Disclaimer**

Macquarie University has taken all reasonable measures to ensure the information in this publication is accurate and up-to-date. However, the information may change or become out-dated as a result of change in University policies, procedures or rules. The University reserves the right to make changes to any information in this publication without notice. Users of this publication are advised to check the website version of this publication [or the relevant faculty or department] before acting on any information in this publication.
General Information

Unit convenor and teaching staff
Unit Convenor
Geoffrey Kingston
geoff.kingston@mq.edu.au
Contact via geoff.kingston@mq.edu.au
E4A 411
Wednesday 3 - 4.30pm

Credit points
4

Prerequisites
Admission to MCom or MAcc(Prof)MCom or MBioTechMCom or MEc

Corequisites

Co-badged status

Unit description
This is an intensive analysis of the major topics in microeconomics. The unit covers the theory of consumer behaviour, the theory of production and costs, market structures (including perfect competition; monopoly; imperfect competition), factor markets, general equilibrium, game theory and elementary welfare economics. The theory is taught in an applied context.

Important Academic Dates
Information about important academic dates including deadlines for withdrawing from units are available at http://students.mq.edu.au/student_admin/enrolmentguide/academicdates/

Learning Outcomes
1. Understand and apply microeconomic models to various economic problems and issues.
2. Identify, define and analyse problems and recommend creative solutions within real-world constraints.
3. Demonstrate a capacity to work independently including the ability to plan and achieve goals.
4. Critically evaluate underlying theories, concepts, assumptions and limitations.
5. Be intellectually ready to participate in public policy discussions arising in business and government environments.
6. Manage, analyse, evaluate and use information efficiently and effectively.
## Assessment Tasks

<table>
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<th>Name</th>
<th>Weighting</th>
<th>Due</th>
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<tr>
<td>Class Test</td>
<td>20%</td>
<td>1 April 2015</td>
</tr>
<tr>
<td>Review essay</td>
<td>20%</td>
<td>4pm Wednesday 29/04/2015</td>
</tr>
<tr>
<td>Final Examination</td>
<td>60%</td>
<td>University Examination Period</td>
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### Class Test

**Due:** 1 April 2015  
**Weighting:** 20%

A 60-minute test will be held in place of the regular lecture in Week 6. From Week 2 onwards, students will work through a set of tutorial questions on the topics discussed during the lecture of the previous week (see below for topics week by week). The class test will be based primarily on questions along the lines of the numeric/short answer tutorial questions and the lectures presented from weeks 1 to 6.

Failure to attend the class test without the submission of an application regarding Disruption to Studies on the grounds of illness or unavoidable mishap, together with the required supporting documentation (see the Policies and Procedures section for details), will result in a mark of zero for the assessment.

This Assessment Task relates to the following Learning Outcomes:
- Understand and apply microeconomic models to various economic problems and issues.
- Identify, define and analyse problems and recommend creative solutions within real-world constraints.
- Demonstrate a capacity to work independently including the ability to plan and achieve goals.
- Critically evaluate underlying theories, concepts, assumptions and limitations.
- Be intellectually ready to participate in public policy discussions arising in business and government environments.
- Manage, analyse, evaluate and use information efficiently and effectively.

### Review essay

**Due:** 4pm Wednesday 29/04/2015  
**Weighting:** 20%
Write a 1600 word summary and evaluation of any single one of the two articles on microeconomics that can be found on this unit iLearn pages. A "review essay" is a summary in your own words of the article you have chosen to review, together with an appraisal of it. Your review essay should be about 60% summary and 40% appraisal. Summary means you summarize the main points and explain the chosen article in your own words. Figures, tables, or equations in the article may not be included in your essay. Appraisal means you express your thoughts about the article. For example, whether the article is full of insightful remarks, whether the article gives adequate consideration/analysis of the main issues, or if the article covers too much or too little ground, any additional aspects should be included in the article. Your bibliography can be minimal.

Each essay must represent a student's own work. The copying of another student's essay, or from somewhere else is clearly regarded as plagiarism. All essays will be scanned by software that detects plagiarism. Cases of plagiarism will be dealt with severely. For further information on plagiarism and how to avoid it, please refer to the Policies and Procedures section.

Essays must be submitted in class in week 8. Late essays will be accepted up to 72 hours after the submission deadline. There will be a deduction of 20% of the total available marks for each 24 hour period, or part thereof, that the submission is late (for example, 25 hours late in submission means a 40% penalty). This penalty does not apply for cases in which an application for special consideration is made and approved.

Essays will be marked out of 20 marks. Failure to submit the review essay will result in a mark of zero.

This Assessment Task relates to the following Learning Outcomes:

- Understand and apply microeconomic models to various economic problems and issues.
- Identify, define and analyse problems and recommend creative solutions within real-world constraints.
- Demonstrate a capacity to work independently including the ability to plan and achieve goals.
- Critically evaluate underlying theories, concepts, assumptions and limitations.
- Be intellectually ready to participate in public policy discussions arising in business and government environments.
- Manage, analyse, evaluate and use information efficiently and effectively.

Final Examination

Due: University Examination Period
Weighting: 60%

A 2 hour final examination for this unit will be held during the University Examination Period. The conditions for the requesting and granting of requests regarding Disruption to Studies are set out in the Policies and Procedures section of this Unit Guide.
• Understand and apply microeconomic models to various economic problems and issues.
• Identify, define and analyse problems and recommend creative solutions within real-world constraints.
• Demonstrate a capacity to work independently including the ability to plan and achieve goals.
• Critically evaluate underlying theories, concepts, assumptions and limitations.
• Be intellectually ready to participate in public policy discussions arising in business and government environments.
• Manage, analyse, evaluate and use information efficiently and effectively.

Delivery and Resources

Classes
• This unit provides 3 hours face-to-face teaching per week consisting of 1 x 2 hour lecture and 1 x 1 hour tutorial

• The timetable for lectures and tutorials can be found on the University web site at:
  http://www.timetables.mq.edu.au

Lectures: Wednesday 6pm-9pm, E5A 160.

It is assumed that students will attend all lectures and tutorials. Students who miss lectures put themselves at a significant disadvantage for several reasons, including:

(i) Not all the material in the text is covered in the unit, and not all the material in the unit is covered in the text. In some places the text deals with issues in greater depth than is necessary for the unit, and in other places it doesn’t go far enough. The lectures contain all the unit material taught at the level required for the assessment tasks, and are your guide to the unit content. The tutorials will demonstrate the way questions in microeconomics are approached.

(ii) The lectures and tutorials will include significant guidance about the style and content of the final exam and recommendations about study technique.

(iii) It is difficult (and often impossible) for staff to provide meaningful assistance to students outside class times on topics for which they did not attend the relevant lectures and tutorials.

Required and Recommended Texts and/or Materials

Text

Reference
Perloff, JM, (2014), Microeconomics, Theory and Applications with Calculus (3rd Ed), Pearson/ Addison Wesley
The text is available for purchase at Co-op Bookshop. A small number are available on reserve in the library.

**Technology Used and Required**

**Unit Web Page**

Lecture and tutorial material as well as up to date information concerning any aspect of the unit, including any changes to the schedule, will be available to students by logging on to the unit web page at http://ilearn.mq.edu.au.

You are strongly encouraged to regularly visit the website and use it as a resource centre to assist with your learning.

If you are unable to access the website because you are not aware of or have forgotten your username and password, please contact the IT helpdesk located on Level 1 of the Library or call 9850 6500. The IT helpdesk will also be able to assist you with using the unit web page. If you have contacted the helpdesk in regard to your username and password and you are still unable to login to the unit web page you should then email details of your problem to the unit administrator, Prashan Karunaratne at prashan.karunaratne@mq.edu.au.

Please remember to log out when you have finished using the unit web page. Failure to do so could result in unauthorised access to your unit web page account.

**Teaching and Learning Strategy**

This unit is taught as a mix of lectures and tutorials. The lectures are designed to provide the tools which can then be applied in tutorials. The tutorials comprise numerical problems and analytical questions and will be detailed in a separate document on ilearn by the end of week 1. There should be the opportunity to explore issues raised in lectures and to ask questions. The tutorials aim to improve understanding of microeconomic theory and policy.
Unit Schedule
Week 1: Introduction, supply and demand
Perloff Chs 1, 2

Week 2: Applying the supply-and-demand model
Perloff Ch 3

Week 3: Consumer choice; applying consumer theory
Perloff Chs 4, 5

Week 4: Costs, competitive firms & markets
Perloff Chs 5, 6

Week 5: Costs, competitive firms & markets
Perloff Chs 7, 8

Week 6: Class test

Week 7: Applications of the competitive model, general equilibrium & welfare
Perloff Chs 9 & 10

Week 8: Monopoly & monopsony, pricing & advertising
Perloff Chs 11, 12

Week 9: Game theory and oligopoly
Perloff Chs 13, 14
Learning and Teaching Activities

Lectures
Lectures are intended to provide overviews of the conceptual framework and economic data that are critical to the core themes of the unit. Students are expected to read the relevant chapters before each lecture.

Independent learning
Learning by doing (about 6 hours each teaching week and 9 hours each week during the 2-week mid-semester recess). ECON632 relies heavily on independent learning where students read the relevant chapter, revise the lecture notes, prepare answers to the tutorial questions and extend themselves by doing additional reading, questions, exercises, problems.

Tutorials - beginning in Week 2
A tutorial is an active forum to present to the lecturer/tutor difficulties you encountered when preparing for the pre-set tutorial questions. Ask your lecturer/tutor questions and further guidance on how to approach questions. Students are expected attempt the tutorial questions before each tutorial.

Week 10: Factor markets, and Uncertainty
Perloff Chs 15, 16, 17

Week 11: Externalities & public goods, and Information
Perloff Chs 18, 19

Week 12: Contract & moral hazard
Perloff Ch 20

Week 13: Revision

Policies and Procedures

Macquarie University policies and procedures are accessible from Policy Central. Students should be aware of the following policies in particular with regard to Learning and Teaching:


The Disruption to Studies Policy is effective from March 3 2014 and replaces the Special Consideration Policy.

In addition, a number of other policies can be found in the Learning and Teaching Category of Policy Central.

Student Code of Conduct

Macquarie University students have a responsibility to be familiar with the Student Code of Conduct: https://students.mq.edu.au/support/student_conduct/

Results

Results shown in iLearn, or released directly by your Unit Convenor, are not confirmed as they are subject to final approval by the University. Once approved, final results will be sent to your
Student Support
Macquarie University provides a range of support services for students. For details, visit http://students.mq.edu.au/support/

Learning Skills
Learning Skills (mq.edu.au/learningskills) provides academic writing resources and study strategies to improve your marks and take control of your study.

- Workshops
- StudyWise
- Academic Integrity Module for Students
- Ask a Learning Adviser

Student Enquiry Service
For all student enquiries, visit Student Connect at ask.mq.edu.au

Equity Support
Students with a disability are encouraged to contact the Disability Service who can provide appropriate help with any issues that arise during their studies.

IT Help
For help with University computer systems and technology, visit http://informatics.mq.edu.au/help/.

When using the University’s IT, you must adhere to the Acceptable Use Policy. The policy applies to all who connect to the MQ network including students.

Graduate Capabilities
Socially and Environmentally Active and Responsible
We want our graduates to be aware of and have respect for self and others; to be able to work with others as a leader and a team player; to have a sense of connectedness with others and country; and to have a sense of mutual obligation. Our graduates should be informed and active participants in moving society towards sustainability.

This graduate capability is supported by:

Assessment task
- Final Examination

student email address and will be made available in eStudent. For more information visit ask.mq.edu.au.
Discipline Specific Knowledge and Skills

Our graduates will take with them the intellectual development, depth and breadth of knowledge, scholarly understanding, and specific subject content in their chosen fields to make them competent and confident in their subject or profession. They will be able to demonstrate, where relevant, professional technical competence and meet professional standards. They will be able to articulate the structure of knowledge of their discipline, be able to adapt discipline-specific knowledge to novel situations, and be able to contribute from their discipline to inter-disciplinary solutions to problems.

This graduate capability is supported by:

Learning outcomes

• Understand and apply microeconomic models to various economic problems and issues.
• Identify, define and analyse problems and recommend creative solutions within real-world constraints.
• Demonstrate a capacity to work independently including the ability to plan and achieve goals.
• Critically evaluate underlying theories, concepts, assumptions and limitations.
• Be intellectually ready to participate in public policy discussions arising in business and government environments.
• Manage, analyse, evaluate and use information efficiently and effectively.

Assessment tasks

• Class Test
• Review essay
• Final Examination

Learning and teaching activities

• Lectures are intended to provide overviews of the conceptual framework and economic data that are critical to the core themes of the unit. Students are expected to read the relevant chapters before each lecture.
• Learning by doing (about 6 hours each teaching week and 9 hours each week during the 2-week mid-semester recess). ECON632 relies heavily on independent learning where students read the relevant chapter, revise the lecture notes, prepare answers to the tutorial questions and extend themselves by doing additional reading, questions, exercises, problems.
• A tutorial is an active forum to present to the lecturer/tutor difficulties you encountered when preparing for the pre-set tutorial questions. Ask your lecturer/tutor questions and
further guidance on how to approach questions. Students are expected attempt the
tutorial questions before each tutorial.

Critical, Analytical and Integrative Thinking

We want our graduates to be capable of reasoning, questioning and analysing, and to integrate
and synthesise learning and knowledge from a range of sources and environments; to be able to
critique constraints, assumptions and limitations; to be able to think independently and
systemically in relation to scholarly activity, in the workplace, and in the world. We want them to
have a level of scientific and information technology literacy.

This graduate capability is supported by:

Learning outcomes

• Identify, define and analyse problems and recommend creative solutions within real-
world constraints.
• Demonstrate a capacity to work independently including the ability to plan and achieve
goals.
• Critically evaluate underlying theories, concepts, assumptions and limitations.
• Be intellectually ready to participate in public policy discussions arising in business and
government environments.
• Manage, analyse, evaluate and use information efficiently and effectively.

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• A tutorial is an active forum to present to the lecturer/tutor difficulties you encountered
when preparing for the pre-set tutorial questions. Ask your lecturer/tutor questions and
further guidance on how to approach questions. Students are expected attempt the
tutorial questions before each tutorial.

Problem Solving and Research Capability
Our graduates should be capable of researching; of analysing, and interpreting and assessing
data and information in various forms; of drawing connections across fields of knowledge; and
they should be able to relate their knowledge to complex situations at work or in the world, in
order to diagnose and solve problems. We want them to have the confidence to take the initiative
in doing so, within an awareness of their own limitations.

This graduate capability is supported by:

Learning outcomes

• Understand and apply microeconomic models to various economic problems and issues.
• Identify, define and analyse problems and recommend creative solutions within real-
world constraints.
• Demonstrate a capacity to work independently including the ability to plan and achieve
goals.
• Critically evaluate underlying theories, concepts, assumptions and limitations.
• Be intellectually ready to participate in public policy discussions arising in business and
government environments.
• Manage, analyse, evaluate and use information efficiently and effectively.

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• Class Test
• Review essay
• Final Examination

Learning and teaching activities

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tutorial questions and extend themselves by doing additional reading, questions,
exercises, problems.
• A tutorial is an active forum to present to the lecturer/tutor difficulties you encountered
when preparing for the pre-set tutorial questions. Ask your lecturer/tutor questions and
further guidance on how to approach questions. Students are expected attempt the
tutorial questions before each tutorial.
Effective Communication

We want to develop in our students the ability to communicate and convey their views in forms effective with different audiences. We want our graduates to take with them the capability to read, listen, question, gather and evaluate information resources in a variety of formats, assess, write clearly, speak effectively, and to use visual communication and communication technologies as appropriate.

This graduate capability is supported by:

Learning outcome

• Understand and apply microeconomic models to various economic problems and issues.

Learning and teaching activities

• Lectures are intended to provide overviews of the conceptual framework and economic data that are critical to the core themes of the unit. Students are expected to read the relevant chapters before each lecture.

Changes from Previous Offering

In 2015 Intermediate Microeconomics will use Microeconomics by Perloff, Smith and Round as the text. Microeconomics with Calculus by Perloff has been relegated to a reference.