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Disclaimer
Macquarie University has taken all reasonable measures to ensure the information in this publication is accurate and up-to-date. However, the information may change or become out-dated as a result of change in University policies, procedures or rules. The University reserves the right to make changes to any information in this publication without notice. Users of this publication are advised to check the website version of this publication [or the relevant faculty or department] before acting on any information in this publication.
General Information

Unit convenor and teaching staff

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Business & Economics Student Services
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ask.mq.edu.au
Contact via E4B 106
ALL DISRUPTIONS TO STUDIES ENQUIRIES
Monday - Friday - 9:00 a.m. to 5:00 p.m.

BESS
ALL NON-ECON111 UNIVERSITY RELATED ENQUIRIES
Important Academic Dates
Information about important academic dates including deadlines for withdrawing from units are available at [http://students.mq.edu.au/student_admin/enrolmentguide/academicdates/](http://students.mq.edu.au/student_admin/enrolmentguide/academicdates/)

Learning Outcomes
1. Recognise the threshold concepts of economics.
2. Recall the principles of microeconomics.
3. Explain observed behaviour using microeconomic theory.
4. Apply microeconomic theory to aid in decision-making.
5. Differentiate contemporary market structures based on microeconomic theory.
6. Review contemporary social issues and policies using microeconomic tools.

Assessment Tasks

<table>
<thead>
<tr>
<th>Name</th>
<th>Weighting</th>
<th>Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>Weekly Online Quizzes</td>
<td>10%</td>
<td>Weekly from Week 3</td>
</tr>
<tr>
<td>Weekly Tutorial Assessment</td>
<td>10%</td>
<td>Weekly from Week 2</td>
</tr>
<tr>
<td>Assignment - THREE submissions</td>
<td>30%</td>
<td>21st April &amp; Wk 8 &amp; Wk 9 Tutes</td>
</tr>
<tr>
<td>Final Examination</td>
<td>50%</td>
<td>University Examination Period</td>
</tr>
</tbody>
</table>
Weekly Online Quizzes

Due: **Weekly from Week 3**  
Weighting: **10%**

There will be an online quiz conducted weekly throughout the session from Week 3 on iLearn. This assessment task is intended to give you ongoing feedback on your progress in the unit. Online quizzes will consist of multiple choice questions only. The first two of these quizzes is to be considered as an early diagnostic test as they are before the census date.

**From Week 3 and onwards, quizzes will be released weekly at 1 a.m. on Monday and closed at 11:59 p.m. on Saturday of the week of the designated quiz.**

Together the online quizzes will contribute 10% to your final mark in this unit. The best 4 out of all released quizzes will count towards your online quiz mark. Quizzes will be released every week from Week 3 to Week 14.

*The purpose of the quizzes is to check your understanding of the unit material on a regular basis. While only the best 4 attempts count, you are STRONGLY recommended to attempt as many quizzes as possible to check on your ongoing progress in the unit, as well as to receive immediate feedback.*

Please note that no extensions will be granted. Failure to complete any quiz will result in a zero mark for that quiz. As only the best 4 quizzes will be counted, you need not apply for special consideration via the Disruptions to Study Policy unless you have a serious misadventure that prevents you from attempting at least 4 quizzes. Students are advised not to apply for Disruptions to Study for missing a quiz, as only the best 4 quizzes will be counted.

If students undertake a quiz off-campus, it is their responsibility to ensure the compatibility of the software they use with that of the university. Technical failures that occur when the quizzes are done off-campus cannot be verified by the university and would usually result in the student receiving zero for that quiz.

The university computing labs are available throughout the weekend and have lab demonstrators to assist with technical issues.

*If you have a valid reason that prevents you from attempting at least 4 quizzes throughout the session please consult BESS for advice on the Disruptions to Studies Policy.*

This Assessment Task relates to the following Learning Outcomes:

- Recognise the threshold concepts of economics.
- Recall the principles of microeconomics.
- Explain observed behaviour using microeconomic theory.

Weekly Tutorial Assessment

Due: **Weekly from Week 2**  
Weighting: **10%**
Tutorial home-work submission will comprise 5% and participation within the tutorial via questions and answers will make up the remaining 5%. Each week, students will be required to submit one-quarter of their tutorial questions as home-work. A tutorial will generally consist of four questions, thus, one designated question each week will require submission. Submission details will be explained in your first tutorial as well as via iLearn.

The purpose of the home-work submission is to give you an incentive to attempt some of the questions prior to the tutorial in order to gain maximum benefit from the tutorial discussions.

A separate document with detailed instructions about the tutorial format and assessment will be made available on the unit web page. Your tutor/s will also outline tutorial requirements to you in your first tutorial.

The emphasis in marking the tutorial participation will be on how well you prepare for class. You will be placed in groups by your tutor to assist you with tutorial preparation. Your participation in the tutorials will allow you to practise how to apply economic theory to solve problems, to communicate your ideas to others and thereby to improve the confidence with which you undertake future economic studies.

You are expected to attend all tutorials.

However, we recognise that you may miss a couple due to other commitments. In this regard, failure to attend at least 8 tutorials and make 8 home-work submissions will be regarded as unsatisfactory and this will negatively impact on your tutorial mark.

If you miss more than 4 tutorials due to an unavoidable disruption/s, you may apply for special consideration (see the Disruption to Studies Policy below). If that application is approved the attendance and home-work submission requirement will be waived for that tutorial.

Please consult BESS for advice on the Disruptions to Studies Policy.

This Assessment Task relates to the following Learning Outcomes:

• Recognise the threshold concepts of economics.
• Recall the principles of microeconomics.
• Explain observed behaviour using microeconomic theory.
• Apply microeconomic theory to aid in decision-making.
• Differentiate contemporary market structures based on microeconomic theory.
• Review contemporary social issues and policies using microeconomic tools.

Assignment - THREE submissions

Due: 21st April & Wk 8 & Wk 9 Tutes
Weighting: 30%

The assignment will be released on the 21st of March. The assignment will comprise of 4 questions. For the first of the three submissions - students will hand in answers to all 4 questions by (on or before) Tuesday the 21st of April by 4:00 pm at BESS.
Detailed instructions for submission will be available on iLearn. Late assignments that have not followed the Disruptions to Studies Policy will incur a penalty of 12.5% per 24 hours. The physical submission of the assignment to BESS will not be the end of the assignment submission. This is because THREE submissions of the assignment are required. The second two submissions are explained below.

In your tutorials in Week 8 and Week 9, one question (each) will be randomly selected from these four questions and you will be required to re-submit the answer to these during the tutorial. You will not have access to any resources during the tutorial. You will need to answer the given question on the day in writing within 40 minutes. You will be given one of these four questions in Week 8. You will be given another of these four questions in Week 9. This is to ensure that the intended learning outcomes have been achieved via the assignment.

If you miss your tutorial in Week 8 or Week 9, thus missing the 2nd and/or 3rd submissions of the assignment, you will receive a zero for the question required to be submitted in that tutorial. If you have a valid reason for special consideration you must apply for Disruptions to Study via BESS. If your application for Disruptions to Study is successful, you will be advised of an alternate method of submission for the 2nd and/or 3rd submissions of the assignment.

The documents that will be marked will be:

- the assignment question answered in the Week 8 tutorial,
- the assignment question answered in the Week 9 tutorial,
- the two assignment questions not answered in tutorials - that were handed in to BESS on 21st April. (Even though you handed in the answers to 4 questions to BESS, only the 2 questions not submitted in the Week 8 and Week 9 tutorials will be marked).

Thus, in total all 4 questions will be marked.

The purpose of the assignment is to give you the opportunity to demonstrate your knowledge of basic economic concepts, the economic way of thinking and to use this knowledge to solve economic problems.

The purpose of the repeat submissions is to ensure that you indeed have attained the learning outcomes of the unit.

All students who apply for special consideration (see the Disruption to Studies Policy below) in relation to the assignment will be given an extension for their submission in discussion with the Unit Convenor.

Please consult BESS for advice on the Disruptions to Studies Policy.

This Assessment Task relates to the following Learning Outcomes:

- Recognise the threshold concepts of economics.
- Recall the principles of microeconomics.
- Explain observed behaviour using microeconomic theory.
- Apply microeconomic theory to aid in decision-making.
Differentiate contemporary market structures based on microeconomic theory.
Review contemporary social issues and policies using microeconomic tools.

Final Examination
Due: University Examination Period
Weighting: 50%

End of unit three hour written examination, to be taken during the end of session examination period.
The examination will cover material drawn from all parts of the unit’s subject matter.
The exam will consist of multiple choice questions and written-answer questions.

The purpose of the final exam is to give you the opportunity to demonstrate your knowledge of basic economic concepts, the economic way of thinking and to use this knowledge to solve economic problems.

All students who apply for special consideration (see the Disruption to Studies Policy below) in relation to the final exam will be required to sit a supplementary examination, if the special consideration application is approved. Please note that the supplementary examination, held during the university supplementary exam period, may have a different format to the original exam. It is reasonable to point out that because students who sit the supplementary examination usually have much longer to prepare for their examination, the supplementary examination will be more difficult and marked at a higher level than the original examination.

Please consult BESS for advice on the Disruptions to Studies Policy.

This Assessment Task relates to the following Learning Outcomes:
- Recognise the threshold concepts of economics.
- Recall the principles of microeconomics.
- Explain observed behaviour using microeconomic theory.
- Apply microeconomic theory to aid in decision-making.
- Differentiate contemporary market structures based on microeconomic theory.
- Review contemporary social issues and policies using microeconomic tools.

Delivery and Resources
Classes The timetable for classes can be found at the university web site:
http://www.timetables.mq.edu.au/.

Required and Recommended Texts and/or Materials
The required textbook in ECON111:
The Co-op bookstore has this book and it is recommended that students purchase a copy. A copy of this book has been placed in the reserve section of the library. The publisher provides a range of support material for the textbook, including a website. Information on accessing this material is provided in the introduction to the text. The website material includes trial questions and quizzes. You may find it useful to devote some limited time to these questions and quizzes. They will give you some feedback on how your understanding is progressing. Note however that the bulk of your study time, outside of the classroom, should be devoted to studying.

Additional References

Your recommended textbook will be more than adequate for this unit. Listed below are a series of other texts on microeconomics that you should feel free to consult if you wish. These books cover most of the material covered in your textbook, but each one does so in its own unique way. You may choose to consult these books if you feel that a slightly different presentation of the material might aid your understanding. These books have been placed in the reserve section of the library:


Technology Used and Required

Unit Web Page The unit uses the learning management system (iLearn) that can be accessed via iLearn.mq.edu.au. The lecture slides for each week’s lecture will be posted on the unit web page, before the lecture. You will find it useful to download the slides prior to the lecture, and bring them to the lecture. The web page is also used to post important notices from time to time. You should check this web page regularly. The unit web page has the facility to allow peer to peer discussion. The unit web page also allows students to put questions to an Online-Tutor. The Online-Tutor will attempt to answer your questions in a timely manner.

Learning and Teaching Activities

This unit is taught as a mix of tutorials and lectures. The lectures are designed to provide the tools which can then be applied in tutorials.

Lectures – large group learning (2 hours for each topic)

Lectures are intended to provide an overview of the key concepts explored in the unit. Students are expected to read the relevant chapters before each lecture. Independent learning ECON111
Unit Schedule

The curriculum has been transformed by integrating the threshold concepts of economics. Each topic will revolve around the threshold concepts of economics. Students are not to consider the unit as a series of 13 topics of content. Rather, students will be trained to master the eight
threshold concepts of economics. The Topic Content each week is simply to highlight the utilisation of one or more of the eight Threshold Concepts of economics. While each topic engages more than one threshold concept, the main threshold concept for each topic has been underlined in bold.

<table>
<thead>
<tr>
<th>#</th>
<th>Topic Content covered *</th>
<th>Threshold Concepts engaged</th>
<th>Chapter</th>
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<tbody>
<tr>
<td>1</td>
<td>Production Possibilities Frontier</td>
<td><strong>Economic Modelling</strong></td>
<td>1 &amp; 2</td>
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<td></td>
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<td>Opportunity Cost</td>
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<td>Marginal Analysis</td>
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<td>2</td>
<td>Producer Theory</td>
<td><strong>Economic Modelling</strong></td>
<td>13</td>
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<td></td>
<td></td>
<td>Opportunity Cost</td>
<td></td>
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<td></td>
<td></td>
<td><strong>Marginal Analysis</strong></td>
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<tr>
<td>3</td>
<td>Perfect Competition</td>
<td><strong>Economic Modelling</strong></td>
<td>14</td>
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<td><strong>Opportunity Cost</strong></td>
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<td>Marginal Analysis</td>
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<td></td>
<td>Markets - Interactions &amp; Structures</td>
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<td>4</td>
<td>Demand &amp; Supply</td>
<td><strong>Economic Modelling</strong></td>
<td>4</td>
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<td></td>
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<td>Opportunity Cost</td>
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<td></td>
<td></td>
<td>Marginal Analysis</td>
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<td><strong>Equilibrium &amp; Disequilibrium</strong></td>
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<tr>
<td>5</td>
<td>Monopoly</td>
<td><strong>Economic Modelling</strong></td>
<td>15</td>
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<td></td>
<td></td>
<td><strong>Markets - Interactions &amp; Structures</strong></td>
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<td></td>
<td>Welfare &amp; Efficiency</td>
<td></td>
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<tr>
<td>6</td>
<td>Monopolistic Competition</td>
<td>Markets - Interactions &amp; Structures</td>
<td>16</td>
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<td></td>
<td></td>
<td>Welfare &amp; Efficiency</td>
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<td></td>
<td><strong>Elasticity</strong></td>
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<tr>
<td>#</td>
<td>Topic Content covered *</td>
<td>Threshold Concepts engaged</td>
<td>Chapter</td>
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<td>7</td>
<td>Elasticity</td>
<td>Equilibrium &amp; Disequilibrium Markets - Interactions &amp; Structures Elasticity</td>
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<td>8</td>
<td>Efficiency</td>
<td>Marginal Analysis</td>
<td>7</td>
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<td>Welfare &amp; Efficiency</td>
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<td>Equilibrium &amp; Disequilibrium</td>
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<td>9</td>
<td>Externalities</td>
<td>Marginal Analysis</td>
<td>10</td>
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<td></td>
<td></td>
<td>Welfare &amp; Efficiency</td>
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<td>Equilibrium &amp; Disequilibrium</td>
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<tr>
<td>10</td>
<td>Govt. Actions in Markets</td>
<td>Marginal Analysis</td>
<td>6 &amp; 8</td>
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<td></td>
<td>Welfare &amp; Efficiency</td>
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<td>Equilibrium &amp; Disequilibrium</td>
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<td>11</td>
<td>Oligopoly</td>
<td>Economic Modelling</td>
<td>17</td>
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<td>Markets - Interactions &amp; Structures</td>
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<td>12</td>
<td>Consumer Theory</td>
<td>Economic Modelling</td>
<td>22</td>
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<td>Opportunity Cost</td>
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<td>Marginal Analysis</td>
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<td>13</td>
<td>Trade</td>
<td>Opportunity Cost</td>
<td>3</td>
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<tr>
<td></td>
<td></td>
<td>Comparative Advantage</td>
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</tbody>
</table>

* The Unit Schedule is subject to change depending on the lecture pace. Any alterations will be advised via iLearn.

While the coverage of each lecture stream is identical, students are encouraged to attend a single lecture stream for the entire session. This is to ensure continuity of a train of thought within
Learning and Teaching Activities

Lectures - large group learning (2 hours for each teaching topic)

Lectures are intended to provide an overview of the key concepts explored in the unit. Students are expected to read the relevant chapters before each lecture.

Independent learning

ECON111 relies heavily on independent learning where students read the relevant chapter, revise the lecture notes and prepare answers to the pre-set tutorial questions.

Tutorials - small group learning (1 hour for each teaching topic)

Tutorials constitute a critical learning experience of this unit and students must attend them. Group work is an essential part of this learning. In Econ111, we emphasise peer-to-peer learning by working as a group through the exercises and learning from others (the tutor and fellow students). Participation in question and answer (Q&A) in class will allow you to not only learn, but develop the ability to communicate what you have learnt to others. This will in turn reinforce your learning. Your tutor's role is to help you understand the topics by showing how tools learnt in lectures are applied in the tutorial. Your tutor should be your first point of contact if you encounter any difficulties with the course material or tutorial exercises. Ask your tutor for guidance on how to approach questions/difficulties.

After the tutorials - the learning continues

At the end of each teaching day, review your tutorial notes, compare your answers to those of your friends/group and consult the discussion board for further postings on the topic. NOTE: Model answers to tutorial questions WILL NOT be provided. You are required to attend your allocated class to receive feedback and answers, as well as to participate in Q&A.

a lecture stream. It is expected that students will be attending lectures on a weekly basis.
The lecture streams are as follows:

Tuesday - 10 a.m. - 12 noon - Mr Prashan Karunaratne - Macquarie Theatre
Wednesday - 12 noon - 2 p.m. - Dr Edwin Franks - Macquarie Theatre
Thursday - 8 a.m. - 10 a.m. - Dr Onur Ates - E7B Mason Theatre
Friday - 12 noon - 2 p.m. - Dr Andrea Chareunsy - X5B T1
Policies and Procedures

Macquarie University policies and procedures are accessible from Policy Central. Students should be aware of the following policies in particular with regard to Learning and Teaching:

Academic Honesty Policy http://mq.edu.au/policy/docs/academic_honesty/policy.html
Disruption to Studies Policy http://www.mq.edu.au/policy/docs/disruption_studies/policy.html The Disruption to Studies Policy is effective from March 3 2014 and replaces the Special Consideration Policy.

In addition, a number of other policies can be found in the Learning and Teaching Category of Policy Central.

Student Code of Conduct

Macquarie University students have a responsibility to be familiar with the Student Code of Conduct: https://students.mq.edu.au/support/student_conduct/

Results

Results shown in iLearn, or released directly by your Unit Convenor, are not confirmed as they are subject to final approval by the University. Once approved, final results will be sent to your student email address and will be made available in eStudent. For more information visit ask.mq.edu.au.

Academic Honesty

The nature of scholarly endeavour, dependent as it is on the work of others, binds all members of the University community to abide by the principles of academic honesty. Its fundamental principle is that all staff and students act with integrity in the creation, development, application and use of ideas and information. This means that:

• all academic work claimed as original is the work of the author making the claim
• all academic collaborations are acknowledged
• academic work is not falsified in any way
• when the ideas of others are used, these ideas are acknowledged appropriately.

Further information on the academic honesty can be found in the Macquarie University Academic Honesty Policy at http://www.mq.edu.au/policy/docs/academic_honesty/policy.html

Grades

Macquarie University uses the following grades in coursework units of study:
Grade descriptors and other information concerning grading are contained in the Macquarie University Grading Policy which is available at:


Grading Appeals and Final Examination Script Viewing

If, at the conclusion of the unit, you have performed below expectations, and are considering lodging an appeal of grade and/or viewing your final exam script please refer to the following website which provides information about these processes and the cut off dates in the first instance. Please read the instructions provided concerning what constitutes a valid grounds for appeal before appealing your grade.

http://www.businessandeconomics.mq.edu.au/new_and_current_students/undergraduate_current_students/how_do_i/grade_appeals/

Student Support

Macquarie University provides a range of support services for students. For details, visit http://students.mq.edu.au/support/

Learning Skills

Learning Skills (mq.edu.au/learningskills) provides academic writing resources and study strategies to improve your marks and take control of your study.

- Workshops
- StudyWise
- Academic Integrity Module for Students
- Ask a Learning Adviser

Student Enquiry Service

For all student enquiries, visit Student Connect at ask.mq.edu.au

Equity Support

Students with a disability are encouraged to contact the Disability Service who can provide appropriate help with any issues that arise during their studies.
IT Help
For help with University computer systems and technology, visit http://informatics.mq.edu.au/help/.

When using the University's IT, you must adhere to the Acceptable Use Policy. The policy applies to all who connect to the MQ network including students.

Changes from Previous Offering
The final examination has been reduced from 60% to 50%.

The assignment submission has been split into a three-way submission. The assignment is now worth 30% instead of 20%.

The ordering of the topics has been augmented in line with the literature on "Threshold Concepts". This new curriculum was first implemented successfully in Session 3, 2014.

Lecture Streams
While the coverage of each lecture stream is identical, students are encouraged to attend a single lecture stream for the entire session. This is to ensure continuity of a train of thought within a lecture stream. It is expected that students will be attending lectures on a weekly basis.

The on-site lecture streams are as follows:
Tuesday - 10 a.m. - 12 noon - Mr Prashan Karunaratne - Macquarie Theatre
Wednesday - 12 noon - 2 p.m. - Dr Edwin Franks - Macquarie Theatre
Thursday - 8 a.m. - 10 a.m. - Dr Onur Ates - E7B Mason Theatre
Friday - 12 noon - 2 p.m. - Dr Andrea Chareunsy - X5B T1

In addition to the aforementioned on-site lecture streams, the following live iLecture stream will be available:
Tuesday - 10 a.m. - 12 noon - Mr Prashan Karunaratne - iLecture via iLearn (a live stream of Tuesday's on-site lecture in Macquarie Theatre.)

If you are unable to attend an on-site lecture for a particular week, you are encouraged to log on to the live iLecture stream via iLearn from your chosen location. You will be able to interact with the teaching staff live via a chat tool in the live video-streaming-software (instructions on iLearn). The lecturer of this stream, (the Unit Convenor, Prashan Karunaratne) will aim to address any issues or questions during the 2 hour time slot - depending on practicality. Otherwise, the queries may be attended to post-lecture via iLearn. The purpose of the live lecture stream on Tuesdays
is to allow interaction between students and teaching staff, even if students choose to attend the lecture on-line for a particular week.

Furthermore, experience and feedback from past years indicate that students who miss an on-site lecture, and thus decide to watch pre-recorded lectures end up delaying the viewing of these. Students have reported that they themselves create a negative situation having accumulated too many hours of pre-recorded lectures to be viewed - and thus feel overwhelmed. Experience and feedback from students also indicates that watching a pre-recorded 2 hour lecture actually ends up taking 3 or more hours - due to continuous pausing and re-playing - thus ending up taking more time than originally intended or envisaged. The live iLecture stream intends to address the negatives of pre-recorded lectures. However, the live iLecture is not intended to be a substitute to attending the on-site lecture in the first place.

NOTE: If you opt for the live iLecture stream, ECON111 staff are NOT able to address any technical, software or internet issues. By opting out of an on-site lecture and choosing the on-line live iLecture, you are responsible for ensuring all required compatibilities of hardware and software.

In addition to the aforementioned live iLecture stream, all on-site streams will be recorded and available for review for study and revision purposes via Echo360 on iLearn.

It must be noted that, the university and the The Tertiary Education Quality Standards Agency (TEQSA), has listed the unit as "internal". Therefore, the expectation from staff, the university and TEQSA is that you are physically attending classes on-site. Innovations such as iLecture and Echo360 are provided as a supplement to assist in your study experience and journey at Macquarie University. These innovations are not intended as a substitute. This is because the unit is not listed as "external" - in other words, it is not a component of an online degree. The fees you pay, either deferred fees or upfront fees, are reflective of the extra resources and facilities required for an internal offering of the unit.

Furthermore, you will miss out on the "full" university experience by not being on-site, physically interacting with staff, physically interacting with peers and practising real-world social skills and collegiality that a university campus provides as training for your future careers.

It must be further noted that, the lectures in ECON111 are very dynamic and not static. The lecture recordings - whether via iLecture, or via Echo360 simply capture the audio of the lecturer's voice and the video of the projections on the main theatre screen. The video recordings are unable to record the various classroom interactivities, demonstrations and experiments. This is because the video recordings simply capture what has been projected onto the main theatre screen. Furthermore, theatres at Macquarie University have multiple screens which at times the lecturers will utilise to display various content. In this instance again, the video recording is only able to capture the content on a single (the main) screen.
Finally, whichever lecture stream you choose, if you take part in all learning and teaching activities on a regular basis - you will be setting up yourself to not only pass but excel in ECON111!

PLEASE REMEMBER THAT ALL STAFF INVOLVED IN ECON111 ARE HERE TO FORWARD AND NOT HINDER YOUR LEARNING.

WE ARE ALWAYS AVAILABLE AND READY TO ASSIST YOU IN ALL MATTERS RELATED TO ECON111. PLEASE COME AND SAY, "Hi!",

**Changes since First Published**

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<td>23/02/2015</td>
<td>Typos corrected.</td>
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