# Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Information</td>
<td>2</td>
</tr>
<tr>
<td>Learning Outcomes</td>
<td>3</td>
</tr>
<tr>
<td>Assessment Tasks</td>
<td>3</td>
</tr>
<tr>
<td>Delivery and Resources</td>
<td>5</td>
</tr>
<tr>
<td>Unit Schedule</td>
<td>6</td>
</tr>
<tr>
<td>Policies and Procedures</td>
<td>8</td>
</tr>
<tr>
<td>Graduate Capabilities</td>
<td>9</td>
</tr>
</tbody>
</table>

---

**Disclaimer**

Macquarie University has taken all reasonable measures to ensure the information in this publication is accurate and up-to-date. However, the information may change or become out-dated as a result of change in University policies, procedures or rules. The University reserves the right to make changes to any information in this publication without notice. Users of this publication are advised to check the website version of this publication [or the relevant faculty or department] before acting on any information in this publication.
**General Information**

Unit convenor and teaching staff

Unit Convenor
Joseph Macri
joseph.macri@mq.edu.au
Contact via joseph.macri@mq.edu.au
E4A415
TBA in first week of Lectures

Lecturer
Ha Vu
ha.vu@mq.edu.au
Contact via ha.vu@mq.edu.au

Lecturer
Onur Ates
onur.ates@mq.edu.au
Contact via onur.ates@mq.edu.au

Ha Vu
ha.vu@mq.edu.au

Credit points
4

Prerequisites
ECON632 or ECON633 or admission to MIntRelMIntTrdeComLaw or MIntTrdeComLaw or PGDiplTrdeComLaw or PGCertIntTrdeComLaw

Corequisites

Co-badged status

Unit description
This unit examines international trade both in theory and practice. It first reviews the theories related to inter- and intra-industry trade determination and the empirical evidence supporting them. It then examines trade policies, covering a wide range of topics, illustrated by up-to-date case studies. The unit has a policy approach and aims at also providing students with a good understanding of major trade issues around the world and the effects of globalisation on trade. It focuses on current applications of theoretical principles.
Important Academic Dates
Information about important academic dates including deadlines for withdrawing from units are available at [http://students.mq.edu.au/student_admin/enrolmentguide/academicdates/](http://students.mq.edu.au/student_admin/enrolmentguide/academicdates/)

Learning Outcomes
1. Be conversant with major international trade theories.
2. Understand and appreciate current major world trade and policy issues.
3. Fully appreciate the impact of major trade issues on countries with a focus on the tradeoffs between efficiency and equity.
4. Critically analyse, compare and examine the motives behind trade disputes.

Assessment Tasks

<table>
<thead>
<tr>
<th>Name</th>
<th>Weighting</th>
<th>Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class Test 1</td>
<td>30%</td>
<td>Week 6</td>
</tr>
<tr>
<td>Assignment</td>
<td>20%</td>
<td>Monday 11th May, 4.30pm</td>
</tr>
<tr>
<td>Final Examination</td>
<td>50%</td>
<td>Formal Examination Period</td>
</tr>
</tbody>
</table>

Class Test 1
Due: **Week 6**  
Weighting: **30%**

The Class Test will be conducted in the first hour of lectures of **WEEK 6** of the teaching week. The class test will be a combination of short-answer questions, true and false and multiple choice questions. It will be of 60 minutes duration.

Absence from the Class Test 1 without acceptable documented evidence will result in a mark of zero. Only under exceptional circumstances will a supplementary mid-session test be granted. A date, time and location will be provided in due course.

**Important Notice:** Students must be available during the time of the lecture class to sit the class test. The only exception to this is if a student could not do the test because of documented illness or unavoidable disruption. In these circumstances this student may wish to consult the University’s Disruption to Studies policy- [http://www.mq.edu.au/policy/docs/disruption_studies/policy.html](http://www.mq.edu.au/policy/docs/disruption_studies/policy.html)

This Assessment Task relates to the following Learning Outcomes:
- Be conversant with major international trade theories.
- Understand and appreciate current major world trade and policy issues.
• Fully appreciate the impact of major trade issues on countries with a focus on the tradeoffs between efficiency and equity.
• Critically analyse, compare and examine the motives behind trade disputes.

Assignment
Due: Monday 11th May, 4.30pm
Weighting: 20%

The assignment will be posted online at the beginning of week 9 of the teaching week (Monday 9am). Students will have ONE WEEK (from the date of the release of the assignment online) to complete and submit the assignment online on or before the 11th May, 2015, through turnitin on the ECON847 ilearn website. A hard copy MUST also be submitted into an assignment box located on Level 2, E4A, Faculty of Business Economics Building on or before the same due date of the online assessment (i.e. 11th May, 2015, 4.30pm deadline).

No extensions will be granted. Students who have not submitted the assignment by the deadline will be awarded a mark of 0 for the task, except for cases in which an application for special consideration is made and approved.

It is important to note that any student that submits an assignment online through turnitin that is not their own work will be automatically be given a mark of zero. Students will also face serious disciplinary action, which may include an automatic failure of ECON847 and the possible exclusion from Macquarie University. Turnitin will be used extensively to determine whether the submitted work is your own work.

This Assessment Task relates to the following Learning Outcomes:
• Be conversant with major international trade theories.
• Understand and appreciate current major world trade and policy issues.
• Fully appreciate the impact of major trade issues on countries with a focus on the tradeoffs between efficiency and equity.
• Critically analyse, compare and examine the motives behind trade disputes.

Final Examination
Due: Formal Examination Period
Weighting: 50%

The final exam will be held during the official Session 1 examination period. It is important to note that it is your responsibility to find out the exact time, location and examination date for ECON847.

The structure of the final examination will typically involve short and longer answer questions, which may also include calculations and diagrammatical illustrations. Details on the exact nature and structure of the final examination will be provided in due course. It is important to note that
students must pass the final examination to satisfactorily complete this unit. However, it is also important that students must complete all tasks in this course to successfully complete this unit. Failure to attend the final examination without approved documented evidence will result in a Fail grade for this unit.

Students **MUST** pass the final examination to satisfactorily complete this unit.

**Important Note:** It is Macquarie University Policy to not schedule any final examinations earlier than the official date. Therefore, DO NOT organise any travel within the formal examination period as all requests will be rejected.

This Assessment Task relates to the following Learning Outcomes:

- Be conversant with major international trade theories.
- Understand and appreciate current major world trade and policy issues.
- Fully appreciate the impact of major trade issues on countries with a focus on the tradeoffs between efficiency and equity.
- Critically analyse, compare and examine the motives behind trade disputes.

**Delivery and Resources**

**CLASSES:**

The unit has 3 hours face-to-face teaching per week. There will be 3 streams offered this Session 1.

1. Monday 2-5pm, Room E6A131.
2. Tuesday 9am-12noon, Room E5A110
3. Wednesday 6pm-9pm, Room E6A131

**Timetable Link:** [http://students.mq.edu.au/student_admin/timetables](http://students.mq.edu.au/student_admin/timetables)

**IMPORTANT:** YOU MUST ATTEND THE SESSION THAT YOU HAVE BEEN REGISTERED IN. IF NECESSARY, A ROLL WILL BE TAKEN TO ENSURE THAT STUDENTS ADHERE TO THIS RULE AS ROOMS ARE LIMITED IN CAPACITY.

**Required and Recommended Texts and/or Materials Textbook:**


**Other Useful Textbooks:**


**Useful Websites:**

Australian Department of Foreign Affairs and Trade, [www.dfat.gov.au](http://www.dfat.gov.au)


International Monetary Fund, [www.imf.org](http://www.imf.org)


The Economist, [www.economist.com](http://www.economist.com)

The United Nations Conference on Trade and Development (UNCTAD), [www.unctad.org](http://www.unctad.org)

World Trade Organisation, [www.wto.org](http://www.wto.org)


Lecture material will be posted on ilearn website. Any technical issues that you may have with ilearn needs to be directed to the IT section of the university.

**Structure of the Weekly 3 Hour Session:**

The weekly three-hour session will comprise a two-hour lecture and an hour class practice session. The lectures will provide students with an overview of international trade both in theory and practice, as well as a good understanding of major and current trade issues.

The class practice session will ask students to answer unseen questions from the previous week’s lecture and any additional assigned reading material. The solutions to these questions will be provided and discussed only in class. The objective of this strategy is to provide each student with immediate feedback on their answers with the expectation that this will assist and deepen their understanding of various issues of international trade. Students are expected to read in advance the lecture notes provided online, as well as the required readings, and to participate in class discussions.

**Unit Schedule**

**LECTURE TOPICS**

[http://unitguides.mq.edu.au/unit_offers/47896/unit_guide/print](http://unitguides.mq.edu.au/unit_offers/47896/unit_guide/print)
1. It is essential that students attend all classes, as the tests will focus on material discussed in the lectures and supplemented with the relevant readings.

2. The following references are only a complement to lecture notes: they are NOT a substitute. In addition, a number of prescribed, up-to-date journal articles will be announced during lecture time.

3. The numbering of topics below is not related to the number of lecture weeks. Some topics are shorter/longer than others.

**Topic 1: Introduction - The Gains from Trade**
Salvatore, Chapters 1&2; Lecture Notes.

**Topic 2: Sources of Comparative Advantage**
Salvatore, 2, 3, and 4; Lecture Notes.

**Topic 3: Trade Restrictions (1): Tariffs**
Salvatore, Chapter 5; Lecture Notes.

**Topic 4: Trade Restrictions (2): Non-Tariff Barriers**
Salvatore, Chapter 6; Lecture Notes.

**Topic 5: Political Economy of Trade**
Salvatore, Chapter 6; Lecture Notes.

**Topic 6: Trade and the Global Economy**
Salvatore, Chapter 1, Lecture Notes.

**Topic 7: Trade Blocs**
Salvatore, Chapter 7; Lecture Notes.

**Topic 8: Trade and Development**
Salvatore, Chapter 8; Lecture Notes.

**Topic 9: International Factor Movements**
Salvatore, Chapter 9; Lecture Notes.

**Topic 10: Australia’s Trade and Balance of Payments**
Lecture Notes.

**Topic 11: International Trade and Exchange Rate Movements**
Salvatore, Chapters 10 & 11; Lecture Notes.
NOTE: The numbering of topics above is not related to the number of lecture weeks. Some topics are shorter/longer than others.

Policies and Procedures
Macquarie University policies and procedures are accessible from Policy Central. Students should be aware of the following policies in particular with regard to Learning and Teaching:


In addition, a number of other policies can be found in the Learning and Teaching Category of Policy Central.

Student Code of Conduct
Macquarie University students have a responsibility to be familiar with the Student Code of Conduct: [https://students.mq.edu.au/support/student_conduct/]

Results
Results shown in iLearn, or released directly by your Unit Convenor, are not confirmed as they are subject to final approval by the University. Once approved, final results will be sent to your student email address and will be made available in eStudent. For more information visit ask.mq.edu.au.

Student Support
Macquarie University provides a range of support services for students. For details, visit [http://students.mq.edu.au/support/]

Learning Skills
Learning Skills ([mq.edu.au/learningskills]) provides academic writing resources and study strategies to improve your marks and take control of your study.

• Workshops
• StudyWise
• Academic Integrity Module for Students
• Ask a Learning Adviser
Student Enquiry Service
For all student enquiries, visit Student Connect at ask.mq.edu.au

Equity Support
Students with a disability are encouraged to contact the Disability Service who can provide appropriate help with any issues that arise during their studies.

IT Help
For help with University computer systems and technology, visit http://informatics.mq.edu.au/help.

When using the University's IT, you must adhere to the Acceptable Use Policy. The policy applies to all who connect to the MQ network including students.

Graduate Capabilities

PG - Discipline Knowledge and Skills
Our postgraduates will be able to demonstrate a significantly enhanced depth and breadth of knowledge, scholarly understanding, and specific subject content knowledge in their chosen fields.

This graduate capability is supported by:

Learning outcomes

• Be conversant with major international trade theories.
• Understand and appreciate current major world trade and policy issues.
• Fully appreciate the impact of major trade issues on countries with a focus on the tradeoffs between efficiency and equity.
• Critically analyse, compare and examine the motives behind trade disputes.

Assessment tasks

• Class Test 1
• Assignment
• Final Examination

PG - Critical, Analytical and Integrative Thinking
Our postgraduates will be capable of utilising and reflecting on prior knowledge and experience, of applying higher level critical thinking skills, and of integrating and synthesising learning and knowledge from a range of sources and environments. A characteristic of this form of thinking is the generation of new, professionally oriented knowledge through personal or group-based critique of practice and theory.
This graduate capability is supported by:

**Learning outcomes**

- Be conversant with major international trade theories.
- Understand and appreciate current major world trade and policy issues.
- Fully appreciate the impact of major trade issues on countries with a focus on the tradeoffs between efficiency and equity.
- Critically analyse, compare and examine the motives behind trade disputes.

**Assessment tasks**

- Class Test 1
- Assignment
- Final Examination

**PG - Research and Problem Solving Capability**

Our postgraduates will be capable of systematic enquiry; able to use research skills to create new knowledge that can be applied to real world issues, or contribute to a field of study or practice to enhance society. They will be capable of creative questioning, problem finding and problem solving.

This graduate capability is supported by:

**Learning outcomes**

- Be conversant with major international trade theories.
- Understand and appreciate current major world trade and policy issues.
- Fully appreciate the impact of major trade issues on countries with a focus on the tradeoffs between efficiency and equity.

**Assessment task**

- Assignment