



# MGSM840

## Accounting for Management

MGSM Term 1 City 2018

*MGSM Degree Programs*

### Contents

<u>General Information</u>	2
<u>Learning Outcomes</u>	2
<u>Assessment Tasks</u>	3
<u>Delivery and Resources</u>	6
<u>Unit Schedule</u>	6
<u>Policies and Procedures</u>	7
<u>Graduate Capabilities</u>	8
<u>Changes from Previous Offering</u>	12
<u>Alignment with MGSM's mission-driven attributes and graduate capabilities</u>	12
<u>Attendance Policy (MGSM)</u>	13
<u>Content Disclaimer</u>	13

#### **Disclaimer**

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## General Information

Unit convenor and teaching staff

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CBD campus

Credit points

4

Prerequisites

Admission to MBA or MMgmt or PGDipMgt or GradDipMgt or PGCertMgt or GradCertMgt or MEngMgt or MSocEntre or GradCertSocEntre

Corequisites

Co-badged status

Unit description

This unit equips managers with the skills and tools to construct, analyse, interpret and act upon the accounting and financial information produced within a business. This discussion and analysis begins with the three financial statements targeted at external users: the Profit and Loss Statement, the Balance Sheet, and the Statement of Cash Flows. The unit then proceeds into the analysis, interpretation, and the use of management accounting information for the purpose of managerial decision making. Real life complexities in the decision making process are highlighted.

## Important Academic Dates

Information about important academic dates including deadlines for withdrawing from units are available at <https://www.mq.edu.au/study/calendar-of-dates>

## Learning Outcomes

On successful completion of this unit, you will be able to:

Interpret and synthesise financial information from a range of sources, using appropriate financial tools to better predict problems and opportunities and develop responsible and appropriate strategies for dealing with them.

Evaluate and take into consideration diverse corporate practices, industries, regulations and other country-specific factors that may impact on an entity's financial decision-making and outcomes.

Uphold and apply ethical accounting practices (such as triple bottom line reporting) to

present a true and fair view of the performance of an entity and encourage ethical, social and environmental accountability.

Analyse and interpret external and internal accounting information make better informed business decisions that seek to maximise value for all stakeholders.

## Assessment Tasks

Name	Weighting	Hurdle	Due
<u>Mid-Semester Examination</u>	20%	No	6 February 2018
<u>Syndicate Project</u>	30%	No	13 March 2018
<u>Final Examination</u>	50%	No	Exam week: 19 - 24 March 2018

### Mid-Semester Examination

Due: **6 February 2018**

Weighting: **20%**

The mid-semester examination is of one (1) hour and five (5) minutes reading time.

Multiple choice questions

On successful completion you will be able to:

- Evaluate and take into consideration diverse corporate practices, industries, regulations and other country-specific factors that may impact on an entity's financial decision-making and outcomes.

### Syndicate Project

Due: **13 March 2018**

Weighting: **30%**

Syndicate Report (15%)

The syndicate report should compare and contrast the historical (for the last 5 years) and expected future performance for a company and a competitor in a similar line of business. The syndicate report should be comprised of two parts, a qualitative part and a quantitative part. These two parts do NOT need to be in their own distinctive sections, and it is up to the syndicate to structure the report in a way that makes logical sense. 5,000 word limit. To be submitted electronically.

Within the qualitative area, your discussion should include (but does not have to be limited to:

- BRIEF background information on the two companies including how they are placed within the industry.

- The syndicate may also include a BRIEF overview of the recent stock price movements for these two companies.
- Industry trends and how well each company is placed to face these trends given their strategic outlook.
- General local and global economic conditions and its expected impact on these two companies (if any).
- The syndicate may wish to supplement this with any additional information available. For example, the syndicate may also use common tools encountered during studies at MGSM or during employment (e.g. SWOT), provided it does not make them a disproportional part of the report.

Within the quantitative area, the syndicate should:

- Begin with an analysis of trends in items contained in profit and loss statements, balance sheets, and statement of cash flows. As a part of this analysis, the syndicate should also use appropriate ratios under the general areas of: profitability, liquidity, working capital management, leverage and financial risk.
- Be smart about using ratios. e.g. Don't use 5 ratios that tell the same story.
- Highlight the most important change within these ratios and try to identify reasons for these changes.
- Compare the quantitative analysis for the two companies and identify reasons for any differences in numbers or trends.

#### Individual Report (15%)

Based on the qualitative and quantitative analysis, each member individually should make a recommendation. There are three possible recommendations you can make:

1. Invest in the company
2. Invest in the competitor
3. Or, for whatever reason, invest in neither

You should also comment on the relative strengths and weaknesses of your entire analysis (inclusive of the syndicate report). Your discussion should focus on what the analysis has accomplished and what are the limitations. Marking criteria will be made available in class. To be submitted electronically.

#### Learning outcomes from group project

By the end of this project, students will have achieved the following learning outcomes:

1. Students would have the ability to analyse, contrast, and discuss the historical performance of businesses from a number of perspectives, using various tools and

techniques.

2. Students would have the ability to discuss the qualitative aspects of businesses and the general industry/economic environment, and how these may impact future business performance. These qualitative aspects may include (but is not limited to) the quality of longer term business strategies (in light of the industry/economic environment), shorter term business plans, and the agility of the businesses in a changing business environment.
3. Students would also develop writing skills appropriate in a high quality business report.

No extensions will be granted. There will be a deduction of 10% of the total available marks made from the total awarded mark for each 24 hour period or part thereof that the submission is late (for example, 25 hours late in submission – 20% penalty). This penalty does not apply for cases in which an application for disruption of studies is made and approved.

On successful completion you will be able to:

- Interpret and synthesise financial information from a range of sources, using appropriate financial tools to better predict problems and opportunities and develop responsible and appropriate strategies for dealing with them.
- Evaluate and take into consideration diverse corporate practices, industries, regulations and other country-specific factors that may impact on an entity's financial decision-making and outcomes.
- Analyse and interpret external and internal accounting information make better informed business decisions that seek to maximise value for all stakeholders.

## Final Examination

Due: **Exam week: 19 - 24 March 2018**

Weighting: **50%**

The final examination is of three (3) hours and ten (10) minutes reading time.

The exam format will be open-book, and may consist of a combination of short answer, practical or essay style questions. More details on the exam will be provided in class. The final exam will cover content from:

- Materials presented in-class
- Textbook, unit notes, and other readings
- Exercises and in-class discussions

You are expected to present yourself for examination at the time and place designated in the MGSM Examination Timetable. The timetable will be available at <https://students.mgsm.edu.au/sydney-students/units/exams/>

On successful completion you will be able to:

- Uphold and apply ethical accounting practices (such as triple bottom line reporting) to present a true and fair view of the performance of an entity and encourage ethical, social and environmental accountability.

## Delivery and Resources

There is no required textbook for this unit. The following textbook is suggested:

Atrill, P., McLaney, E., & Harvey, D., 2018, Accounting for Non-Specialists, 7th Edition, Pearson Australia, ISBN: 978-1-4886-1258-9

MGSM iLearn

The web page for this unit can be found at: <https://ilearn.mq.edu.au/login/MGSM>

## Unit Schedule

Weekly class - Tuesday 6pm - 10pm (Starts: 9 January 2018)

Students are required to attend all classes.

Our Unit Notes provide the key information and are written, where applicable, from the perspective of managers and executives. The textbook readings provide background/supporting material where relevant. The topics and readings are as follows:

Session	Topic	Primary Readings	Optional Textbook Reading
1	The Nature of Accounting	Unit Notes – Topic 1	AMH (Textbook) Chapters 1 & 4
2	Balance Sheets and Profit and Loss Statements	Unit Notes – Topic 2	AMH (Textbook) Chapters 2 & 3
3	Statement of Cash Flows	Unit Notes – Topic 3	AMH (Textbook) Chapter 6
4	Working Capital Management	Unit Notes – Topic 4	AMH (Textbook) Chapter 13
5	Financial Statement Analysis	Unit Notes – Topic 5	AMH (Textbook) Chapter 8
6	Financial Statement Analysis: DuPont Model	Unit Notes – Topic 6	
7	Financial Statement Analysis: Managing for Sustainable Growth	Unit Notes – Topic 7	
8	Cost Behaviour and Analysis	Unit Notes – Topic 8	AMH (Textbook) Chapters 9 & 10
9	Short-Term Management Planning	Unit Notes – Topic 9	AMH (Textbook) Chapter 7

Session	Topic	Primary Readings	Optional Textbook Reading
10	Budgeting	Unit Notes – Topic 10	AMH (Textbook) Chapter 11
Final Exam		19 – 24 March 2018	

## Policies and Procedures

Macquarie University policies and procedures are accessible from [Policy Central](https://staff.mq.edu.au/work/strategy-planning-and-governance/university-policies-and-procedures/policy-central) (<https://staff.mq.edu.au/work/strategy-planning-and-governance/university-policies-and-procedures/policy-central>). Students should be aware of the following policies in particular with regard to Learning and Teaching:

- [Academic Appeals Policy](#)
- [Academic Integrity Policy](#)
- [Academic Progression Policy](#)
- [Assessment Policy](#)
- [Fitness to Practice Procedure](#)
- [Grade Appeal Policy](#)
- [Complaint Management Procedure for Students and Members of the Public](#)
- [Special Consideration Policy](#) (**Note:** *The Special Consideration Policy is effective from 4 December 2017 and replaces the Disruption to Studies Policy.*)

Undergraduate students seeking more policy resources can visit the [Student Policy Gateway](https://students.mq.edu.au/support/study/student-policy-gateway) (<https://students.mq.edu.au/support/study/student-policy-gateway>). It is your one-stop-shop for the key policies you need to know about throughout your undergraduate student journey.

If you would like to see all the policies relevant to Learning and Teaching visit [Policy Central](https://staff.mq.edu.au/work/strategy-planning-and-governance/university-policies-and-procedures/policy-central) (<https://staff.mq.edu.au/work/strategy-planning-and-governance/university-policies-and-procedures/policy-central>).

## Student Code of Conduct

Macquarie University students have a responsibility to be familiar with the Student Code of Conduct: <https://students.mq.edu.au/study/getting-started/student-conduct>

## Results

Results shown in *iLearn*, or released directly by your Unit Convenor, are not confirmed as they are subject to final approval by the University. Once approved, final results will be sent to your

student email address and will be made available in [eStudent](#). For more information visit [ask.mq.edu.au](#).

## Student Support

Macquarie University provides a range of support services for students. For details, visit <http://students.mq.edu.au/support/>

## Learning Skills

Learning Skills ([mq.edu.au/learningskills](http://mq.edu.au/learningskills)) provides academic writing resources and study strategies to improve your marks and take control of your study.

- [Workshops](#)
- [StudyWise](#)
- [Academic Integrity Module for Students](#)
- [Ask a Learning Adviser](#)

## Student Services and Support

Students with a disability are encouraged to contact the [Disability Service](#) who can provide appropriate help with any issues that arise during their studies.

## Student Enquiries

For all student enquiries, visit Student Connect at [ask.mq.edu.au](http://ask.mq.edu.au)

## IT Help

For help with University computer systems and technology, visit [http://www.mq.edu.au/about\\_us/offices\\_and\\_units/information\\_technology/help/](http://www.mq.edu.au/about_us/offices_and_units/information_technology/help/).

When using the University's IT, you must adhere to the [Acceptable Use of IT Resources Policy](#). The policy applies to all who connect to the MQ network including students.

## Graduate Capabilities

### PG - Capable of Professional and Personal Judgment and Initiative

Our postgraduates will demonstrate a high standard of discernment and common sense in their professional and personal judgment. They will have the ability to make informed choices and decisions that reflect both the nature of their professional work and their personal perspectives.

This graduate capability is supported by:

### Learning outcomes

- Interpret and synthesise financial information from a range of sources, using appropriate financial tools to better predict problems and opportunities and develop responsible and appropriate strategies for dealing with them.



- Evaluate and take into consideration diverse corporate practices, industries, regulations and other country-specific factors that may impact on an entity's financial decision-making and outcomes.
- Uphold and apply ethical accounting practices (such as triple bottom line reporting) to present a true and fair view of the performance of an entity and encourage ethical, social and environmental accountability.
- Analyse and interpret external and internal accounting information make better informed business decisions that seek to maximise value for all stakeholders.

## **Assessment tasks**

- Mid-Semester Examination
- Syndicate Project

## **PG - Discipline Knowledge and Skills**

Our postgraduates will be able to demonstrate a significantly enhanced depth and breadth of knowledge, scholarly understanding, and specific subject content knowledge in their chosen fields.

This graduate capability is supported by:

## **Learning outcomes**

- Interpret and synthesise financial information from a range of sources, using appropriate financial tools to better predict problems and opportunities and develop responsible and appropriate strategies for dealing with them.
- Evaluate and take into consideration diverse corporate practices, industries, regulations and other country-specific factors that may impact on an entity's financial decision-making and outcomes.
- Analyse and interpret external and internal accounting information make better informed business decisions that seek to maximise value for all stakeholders.

## **Assessment tasks**

- Mid-Semester Examination
- Syndicate Project
- Final Examination

## **PG - Critical, Analytical and Integrative Thinking**

Our postgraduates will be capable of utilising and reflecting on prior knowledge and experience, of applying higher level critical thinking skills, and of integrating and synthesising learning and knowledge from a range of sources and environments. A characteristic of this form of thinking is the generation of new, professionally oriented knowledge through personal or group-based

critique of practice and theory.

This graduate capability is supported by:

## **Learning outcomes**

- Interpret and synthesise financial information from a range of sources, using appropriate financial tools to better predict problems and opportunities and develop responsible and appropriate strategies for dealing with them.
- Evaluate and take into consideration diverse corporate practices, industries, regulations and other country-specific factors that may impact on an entity's financial decision-making and outcomes.
- Uphold and apply ethical accounting practices (such as triple bottom line reporting) to present a true and fair view of the performance of an entity and encourage ethical, social and environmental accountability.
- Analyse and interpret external and internal accounting information make better informed business decisions that seek to maximise value for all stakeholders.

## **Assessment tasks**

- Syndicate Project
- Final Examination

## **PG - Research and Problem Solving Capability**

Our postgraduates will be capable of systematic enquiry; able to use research skills to create new knowledge that can be applied to real world issues, or contribute to a field of study or practice to enhance society. They will be capable of creative questioning, problem finding and problem solving.

This graduate capability is supported by:

## **Learning outcomes**

- Interpret and synthesise financial information from a range of sources, using appropriate financial tools to better predict problems and opportunities and develop responsible and appropriate strategies for dealing with them.
- Evaluate and take into consideration diverse corporate practices, industries, regulations and other country-specific factors that may impact on an entity's financial decision-making and outcomes.
- Analyse and interpret external and internal accounting information make better informed business decisions that seek to maximise value for all stakeholders.

## Assessment tasks

- Syndicate Project
- Final Examination

## PG - Effective Communication

Our postgraduates will be able to communicate effectively and convey their views to different social, cultural, and professional audiences. They will be able to use a variety of technologically supported media to communicate with empathy using a range of written, spoken or visual formats.

This graduate capability is supported by:

## Learning outcomes

- Interpret and synthesise financial information from a range of sources, using appropriate financial tools to better predict problems and opportunities and develop responsible and appropriate strategies for dealing with them.
- Evaluate and take into consideration diverse corporate practices, industries, regulations and other country-specific factors that may impact on an entity's financial decision-making and outcomes.
- Uphold and apply ethical accounting practices (such as triple bottom line reporting) to present a true and fair view of the performance of an entity and encourage ethical, social and environmental accountability.
- Analyse and interpret external and internal accounting information make better informed business decisions that seek to maximise value for all stakeholders.

## Assessment tasks

- Mid-Semester Examination
- Syndicate Project
- Final Examination

## PG - Engaged and Responsible, Active and Ethical Citizens

Our postgraduates will be ethically aware and capable of confident transformative action in relation to their professional responsibilities and the wider community. They will have a sense of connectedness with others and country and have a sense of mutual obligation. They will be able to appreciate the impact of their professional roles for social justice and inclusion related to national and global issues

This graduate capability is supported by:

## Learning outcomes

- Interpret and synthesise financial information from a range of sources, using appropriate financial tools to better predict problems and opportunities and develop responsible and appropriate strategies for dealing with them.
- Evaluate and take into consideration diverse corporate practices, industries, regulations and other country-specific factors that may impact on an entity's financial decision-making and outcomes.
- Uphold and apply ethical accounting practices (such as triple bottom line reporting) to present a true and fair view of the performance of an entity and encourage ethical, social and environmental accountability.
- Analyse and interpret external and internal accounting information make better informed business decisions that seek to maximise value for all stakeholders.

## Assessment tasks

- Mid-Semester Examination
- Syndicate Project
- Final Examination

## Changes from Previous Offering

No changes from previous offering

## Alignment with MGSM's mission-driven attributes and graduate capabilities

### MISSION-DRIVEN ATTRIBUTES

- **Leadership:** Interpret and synthesise financial information from a range of sources in order to better predict problems and opportunities and develop appropriate strategies for dealing with them.
- **Global mindset:** This unit will emphasise the decision making process in a global economic context. Students are encouraged to be mindful of differences in company practices, industries, laws, and country specific factors that may influence decision outcomes.
- **Citizenship:** Recognise the discretion available to managers when applying accounting models and apply ethical accounting practices in order to present a true and fair view of the performance of an entity.
- **Creating sustainable value:** Appropriately analyse and interpret external and internal accounting information in order make better informed business decisions that seek to

maximise value for all stakeholders.

## GRADUATE CAPABILITIES

- **Discipline knowledge and skills:** Students prepare a set of accounts and learn the role of these accounts in the management of a business (interpreting financial accounts to determine the status and outlook for a business).
- **Critical, analytical and integrative thinking:** Students interpret audited financial accounts contained within 'ASX listed firms' Annual Reports and critique and compare performance based on analysis of a wide range of business factors.
- **Research and problem solving:** Students will be able to undertake competitive benchmarking, identify tools of analysis and apply them to solve problems in differing scenarios.
- **Effective communication:** Familiarisation with financial analysis tools will enable students to communicate effectively on technical financial interpretation and the briefing of colleagues.
- **Engaged and responsible, active and ethical citizens:** Students will develop good ethical corporate citizen practice through financial knowledge and an awareness of the range of stakeholders involved in any business and their different needs.

## Attendance Policy (MGSM)

The interactive environment of the classroom is central to the MGSM experience. Students are required to attend the full duration of all classes for the units in which they are enrolled. We recognise that exceptional circumstances may occur, such as unavoidable travel on behalf of your organization or the serious illness or injury of you or a close family member.

Special consideration may be given for a maximum of 20% non-attendance for such circumstances as long as lecturers are contacted in advance, and supporting documentation provided, to request exemption from attendance. Failure to abide by these conditions may result in automatic withdrawal, with academic and/or financial penalty. The full Student Attendance Policy is published in the MGSM Student Handbook at <https://students.mgsm.edu.au/handbook>

## Content Disclaimer

These unit materials and the content of this unit are provided for educational purposes only and no decision should be made based on the material without obtaining independent professional advice relating to the particular circumstances involved.