MQBS1100
Business Innovation Challenge
Session 2, Fully online/virtual 2021

Macquarie Business School Faculty level units

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Session 2 Learning and Teaching Update
The decision has been made to conduct study online for the remainder of Session 2 for all units WITHOUT mandatory on-campus learning activities. Exams for Session 2 will also be online where possible to do so.

This is due to the extension of the lockdown orders and to provide certainty around arrangements for the remainder of Session 2. We hope to return to campus beyond Session 2 as soon as it is safe and appropriate to do so.

Some classes/teaching activities cannot be moved online and must be taught on campus. You should already know if you are in one of these classes/teaching activities and your unit convenor will provide you with more information via iLearn. If you want to confirm, see the list of units with mandatory on-campus classes/teaching activities.

Visit the MQ COVID-19 information page for more detail.
### General Information

<table>
<thead>
<tr>
<th>Unit convenor and teaching staff</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unit Convenor</td>
<td>Robert Kay</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:rkay@inceptlabs.com.au">rkay@inceptlabs.com.au</a></td>
</tr>
<tr>
<td>Ashley Lai</td>
<td><a href="mailto:ashley.lai@mq.edu.au">ashley.lai@mq.edu.au</a></td>
</tr>
</tbody>
</table>

| Credit points | 10 |

<table>
<thead>
<tr>
<th>Prerequisites</th>
<th>Permission by special approval</th>
</tr>
</thead>
</table>

| Corequisites |  |
|--------------|  |

| Co-badged status |  |
|------------------|  |

### Unit description

The capacity to identify and solve business problems is a sought after skill. Businesses seek employees who can identify and systematically assess the problems they face, propose innovative solutions, and evaluate the impact of solutions on business performance. This unit provides participants with the opportunity to directly interact with business partners and work on authentic, challenging business problems. In this unit, participants will work individually and in teams on business challenges to innovatively solve authentic problems posed by a business. Participants will develop knowledge of basic theories and skills related to teamwork, problem-solving, business analysis, and time management. Participants will also learn how to assess the significance and relevance of different solutions and their impact on social, economic and environmental factors.

### Important Academic Dates

Information about important academic dates including deadlines for withdrawing from units are available at [https://students.mq.edu.au/important-dates](https://students.mq.edu.au/important-dates)

### Learning Outcomes

On successful completion of this unit, you will be able to:

- **ULO1**: Identify and apply methodologies to analyse a business problem.
- **ULO2**: Work in teams and individually to identify and solve business problems.
ULO3: Communicate in both written and oral form to diverse stakeholders about business problems and solutions.

ULO4: Critically self-reflect on personal business problem-solving practices.

General Assessment Information

Late assessment submissions must be submitted through the appropriate submission link in iLearn. No extensions will be granted unless an application for Special Consideration is made and approved. There will be a deduction of 10% of the total available marks made from the total awarded mark for each 24 hour period or part thereof that the submission is late. Late submissions will not be accepted after solutions have been discussed and/or made available.

This penalty does not apply for cases in which an application for Special Consideration is made and approved. Note: applications for Special Consideration must be made within 5 (five) business days of the due date and time.

Assessment Tasks

<table>
<thead>
<tr>
<th>Name</th>
<th>Weighting</th>
<th>Hurdle</th>
<th>Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stakeholder Analysis</td>
<td>20%</td>
<td>No</td>
<td>24/09/2021</td>
</tr>
<tr>
<td>Group Solutions Presentation</td>
<td>40%</td>
<td>No</td>
<td>Pt 1 (proposal deck): 22/09/2021; Pt 2 (pitch): 23/09/2021</td>
</tr>
<tr>
<td>Reflective Journal</td>
<td>40%</td>
<td>No</td>
<td>30/09/2021</td>
</tr>
</tbody>
</table>

Stakeholder Analysis

Assessment Type: Essay

Indicative Time on Task: 10 hours

Due: 24/09/2021

Weighting: 20%

Students will be required to identify the range of different stakeholders both impacting and impacted by the client problem. Analysis of stakeholder perspectives on the problem will be documented in 1000 words.

On successful completion you will be able to:

- Identify and apply methodologies to analyse a business problem.
- Work in teams and individually to identify and solve business problems.
- Communicate in both written and oral form to diverse stakeholders about business problems.
problems and solutions.

**Group Solutions Presentation**

Assessment Type 1: Presentation  
Indicative Time on Task 2: 30 hours  
Due: Pt 1 (proposal deck): 22/09/2021; Pt 2 (pitch): 23/09/2021  
Weighting: 40%

Over the course of the program students will present/interview the client twice as well as pitching their final idea at the end. All client engagements will require preparation, organisation and delivery.

On successful completion you will be able to:

- Identify and apply methodologies to analyse a business problem.  
- Work in teams and individually to identify and solve business problems.  
- Communicate in both written and oral form to diverse stakeholders about business problems and solutions.

**Reflective Journal**

Assessment Type 1: Reflective Writing  
Indicative Time on Task 2: 10 hours  
Due: 30/09/2021  
Weighting: 40%

The reflective journal will be the key individual assessment item. It will take the form of an individual report of no more than 1500 words.

On successful completion you will be able to:

- Identify and apply methodologies to analyse a business problem.  
- Work in teams and individually to identify and solve business problems.  
- Communicate in both written and oral form to diverse stakeholders about business problems and solutions.  
- Critically self-reflect on personal business problem-solving practices.

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1 If you need help with your assignment, please contact:

https://unitguides.mq.edu.au/unit_offerings/143084/unit_guide/print  4
the academic teaching staff in your unit for guidance in understanding or completing this type of assessment
• the Learning Skills Unit for academic skills support.

2 Indicative time-on-task is an estimate of the time required for completion of the assessment task and is subject to individual variation

Delivery and Resources

<table>
<thead>
<tr>
<th>Required Text</th>
<th>No textbook required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unit Web Page</td>
<td>The web page for this unit can be found at: <a href="https://ilearn.mq.edu.au/login/">https://ilearn.mq.edu.au/login/</a></td>
</tr>
<tr>
<td>Technology Used and Required</td>
<td>Students are required to have access to a personal computer, Microsoft Teams and familiarise themselves with iLearn (<a href="https://ilearn.mq.edu.au/login/">https://ilearn.mq.edu.au/login/</a>). iLearn will be used to post lecture slides, assessment details, student grades and as a means of communication between staff members and students.</td>
</tr>
<tr>
<td>Delivery Format and Other Details</td>
<td>The timetable for classes can be found on the University web site at: <a href="http://www.timetables.mq.edu.au/">http://www.timetables.mq.edu.au/</a></td>
</tr>
<tr>
<td>Recommended readings</td>
<td>Recommended readings are provided via the links on the iLearn Unit page</td>
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<tr>
<td>Inherent Requirements</td>
<td>None</td>
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Unit Schedule

<table>
<thead>
<tr>
<th>Day</th>
<th>Date</th>
<th>Lecture Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>TBC</td>
<td></td>
<td>Pre-Briefing, Reading</td>
</tr>
</tbody>
</table>
| 0   | Monday, 13 September 2021 | **Morning session:** Business Problem Analysis & Innovation, Team Introductions, Ice-breakers  
**Afternoon session:** Introducing the Client & the Business Problem |
| 1   | Tuesday, 14 September 2021 | **Morning session:** Understanding Modern Malaysia  
**Afternoon session:** Doing Business in Malaysia |
| 2   | Wednesday, 15 September 2021 | **Morning session:** Group Project Work – Interview preparation  
**Afternoon session:** Client Interviews |
| 3   | Thursday, 16 September 2021 | **Morning session:** Framing problems – STEEP & Systems perspectives  
**Afternoon session:** Mentor Interviews |
| 4   | Friday, 17 September 2021 | **Morning session:** Stakeholder Analysis  
**Afternoon session:** Mentor Interviews |
| 5   | Monday, 20 September 2021 | **Morning session:** 2nd round of Client Interviews  
**Afternoon session:** Report & Pitch Coaching |
Unit guide MQBS1100 Business Innovation Challenge

<table>
<thead>
<tr>
<th></th>
<th>Tuesday, 21 September 2021</th>
<th>Morning session: Group Project Work</th>
<th>Afternoon session: Group Project Work</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Wednesday, 22 September 2021</td>
<td>Morning session: Submit report for distribution to client</td>
<td>Afternoon session: Pitch preparation</td>
</tr>
<tr>
<td></td>
<td>Thursday, 23 September 2021</td>
<td>Morning session: Team Pitch Symposium</td>
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</tr>
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Policies and Procedures
Macquarie University policies and procedures are accessible from Policy Central (https://staff.mq.edu.au/work/strategy-planning-and-governance/university-policies-and-procedures/policy-central). Students should be aware of the following policies in particular with regard to Learning and Teaching:

- Academic Appeals Policy
- Academic Integrity Policy
- Academic Progression Policy
- Assessment Policy
- Fitness to Practice Procedure
- Grade Appeal Policy
- Complaint Management Procedure for Students and Members of the Public
- **Special Consideration Policy** (Note: The Special Consideration Policy is effective from 4 December 2017 and replaces the Disruption to Studies Policy.)

Students seeking more policy resources can visit the Student Policy Gateway (https://students.mq.edu.au/support/study/student-policy-gateway). It is your one-stop-shop for the key policies you need to know about throughout your undergraduate student journey.

If you would like to see all the policies relevant to Learning and Teaching visit Policy Central (https://staff.mq.edu.au/work/strategy-planning-and-governance/university-policies-and-procedures/policy-central).

Student Code of Conduct
Macquarie University students have a responsibility to be familiar with the Student Code of Conduct: https://students.mq.edu.au/admin/other-resources/student-conduct

Results
Results published on platform other than eStudent, (eg. iLearn, Coursera etc.) or released directly by your Unit Convenor, are not confirmed as they are subject to final approval by the University. Once approved, final results will be sent to your student email address and will be made available in eStudent. For more information visit ask.mq.edu.au or if you are a Global MBA student contact globalmba.support@mq.edu.au
Student Support

Macquarie University provides a range of support services for students. For details, visit [http://students.mq.edu.au/support/](http://students.mq.edu.au/support/)

**Learning Skills**

Learning Skills ([mq.edu.au/learningskills](http://mq.edu.au/learningskills)) provides academic writing resources and study strategies to help you improve your marks and take control of your study.

- Getting help with your assignment
- Workshops
- StudyWise
- Academic Integrity Module

The Library provides online and face to face support to help you find and use relevant information resources.

- Subject and Research Guides
- Ask a Librarian

**Student Enquiry Service**

For all student enquiries, visit Student Connect at [ask.mq.edu.au](http://ask.mq.edu.au)

If you are a Global MBA student contact [globalmba.support@mq.edu.au](mailto:globalmba.support@mq.edu.au)

**Equity Support**

Students with a disability are encouraged to contact the Disability Service who can provide appropriate help with any issues that arise during their studies.

**IT Help**

For help with University computer systems and technology, visit [http://www.mq.edu.au/about_us/offices_and_units/information_technology/help/](http://www.mq.edu.au/about_us/offices_and_units/information_technology/help/).

When using the University's IT, you must adhere to the Acceptable Use of IT Resources Policy. The policy applies to all who connect to the MQ network including students.