## Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Information</td>
<td>2</td>
</tr>
<tr>
<td>Learning Outcomes</td>
<td>2</td>
</tr>
<tr>
<td>General Assessment Information</td>
<td>3</td>
</tr>
<tr>
<td>Assessment Tasks</td>
<td>4</td>
</tr>
<tr>
<td>Delivery and Resources</td>
<td>6</td>
</tr>
<tr>
<td>Unit Schedule</td>
<td>7</td>
</tr>
<tr>
<td>Policies and Procedures</td>
<td>8</td>
</tr>
<tr>
<td>Changes since First Published</td>
<td>10</td>
</tr>
</tbody>
</table>

---

### Disclaimer

Macquarie University has taken all reasonable measures to ensure the information in this publication is accurate and up-to-date. However, the information may change or become out-dated as a result of change in University policies, procedures or rules. The University reserves the right to make changes to any information in this publication without notice. Users of this publication are advised to check the website version of this publication [or the relevant faculty or department] before acting on any information in this publication.
General Information

Unit convenor and teaching staff
Unit convenor
Jordi McKenzie
jordi.mckenzie@mq.edu.au
Contact via Email
Room 408 4 Eastern Road (4ER)
By appointment

Credit points
10

Prerequisites
ECON1020 or ECON111

Corequisites

Co-badged status

Unit description
This unit provides a deep analysis of the behaviour of consumers and businesses, building on supply and demand concepts learned in ECON1020. The unit includes a deeper dive into consumer behaviour and demand, before turning to business behaviour and supply, including rigorous analysis of optimal business pricing and production strategies depending on the competitive environment that the business faces. The concepts of business ethics and sustainability are also covered. The unit includes numerous empirical examples to bridge the gaps between theory and practice, and to allow students to use microeconomics in a practical way.

Important Academic Dates
Information about important academic dates including deadlines for withdrawing from units are available at https://www.mq.edu.au/study/calendar-of-dates

Learning Outcomes
On successful completion of this unit, you will be able to:

ULO1: Analyse and describe how principles of microeconomics are relevant in decision-making by businesses and other economic agents.
ULO2: Critically analyse microeconomic theory and options in the solution to real-life economic problems.
**ULO3:** Demonstrate competence in communicating the knowledge, solution and interpretation of models in microeconomics.

## General Assessment Information

### Online quizzes

There will be **four online quizzes** conducted throughout the session. These will be **held during teaching weeks 4, 7, 10 and 13**.

The first online quiz will cover lecture material from Weeks 1-3, the second online quiz will cover lecture material from Weeks 4-6, the third online quiz will cover lecture materials from Weeks 7-9, and the fourth online quiz will cover lecture materials from Weeks 10-12.

During quiz weeks, quizzes will be released on iLearn at 9am on Monday and close at 11:55pm the following Sunday.

**Please note that no extensions will be granted. Failure to complete any quiz will result in a zero mark for that quiz.**

If students undertake a quiz off-campus, it is their responsibility to ensure the compatibility of the software they use with that of the university. Technical failures that occur when a quiz is done off-campus cannot be verified by the university and will result in a mark of zero for that quiz.

What happens if I miss a quiz due to illness or other reasons?

*If you have a valid reason that prevents you from attempting an online quiz you may submit an application under the Special Consideration Policy. If your application is successful, your marks from the remaining online quizzes will be adjusted accordingly.*

### Individual Assignments

There will be **two individual assignments** to be completed during the session. The first assignment is due by **11:55pm on Friday 29th of March, 2024 (Week 6)** and the second assignment is due by **11:55pm on Friday 24th of May, 2024 (Week 12)**.

The assignments are to be submitted via Turnitin through iLearn. The assignments will be in the form of two written essays (1250 words each) and worth 30% of your final mark in this unit. The first assignment will be available on iLearn in Week 2 and the second assignment will be available in Week 8.

Please note that no extensions will be granted. Unless a Special Consideration request has been submitted and approved, a 5% penalty (of the total possible mark) will be applied each day an assignment is not submitted, up until the 7th day (including weekends). After the 7th day, a grade of ‘0’ will be awarded even if the assignment is submitted. Submission time for all written assessments is set at 11.55pm. A 1-hour grace period is provided to students who experience a technical concern.

What happens if I cannot submit the assignment due to illness or other reasons?

*All students who apply for Special Consideration in relation to an assignment will be given an extension if the application is approved. Please consult the Special Considerations Policy.*
Final exam

A two-hour final exam will be held during the University’s exam period. The exam will cover material from all topics covered in the unit. The exam will consist of multiple-choice questions and short-answer/numerical questions.

What happens if I miss the final exam due to illness or other reasons?

All students who apply for Special Consideration for the final exam will be required to sit a supplementary examination, if the application is approved. Please note that the supplementary examination may have a different format to the original exam.

Assessment Tasks

<table>
<thead>
<tr>
<th>Name</th>
<th>Weighting</th>
<th>Hurdle</th>
<th>Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quizzes</td>
<td>20%</td>
<td>No</td>
<td>Weeks 4, 7, 10, 13 (online)</td>
</tr>
<tr>
<td>Assignments</td>
<td>30%</td>
<td>No</td>
<td>Weeks 6, 12</td>
</tr>
<tr>
<td>Final examination</td>
<td>50%</td>
<td>No</td>
<td>University Examination Period</td>
</tr>
</tbody>
</table>

Quizzes

Assessment Type ¹: Quiz/Test
Indicative Time on Task ²: 15 hours
Due: Weeks 4, 7, 10, 13 (online)
Weighting: 20%

There will be four quizzes conducted throughout the session. 20% marks will be allocated equally to these quizzes (5% each quiz).

On successful completion you will be able to:

• Analyse and describe how principles of microeconomics are relevant in decision-making by businesses and other economic agents.
• Critically analyse microeconomic theory and options in the solution to real-life economic problems.
• Demonstrate competence in communicating the knowledge, solution and interpretation of models in microeconomics.

Assignments

Assessment Type ¹: Essay
Indicative Time on Task ²: 30 hours
Due: **Weeks 6, 12**  
Weighting: **30%**

There will be two individual assignments to be completed during the session. Each assignment will be in the form of a 1,250 word written essay and is worth 15% of your final mark in the unit.

On successful completion you will be able to:
- Analyse and describe how principles of microeconomics are relevant in decision-making by businesses and other economic agents.
- Critically analyse microeconomic theory and options in the solution to real-life economic problems.
- Demonstrate competence in communicating the knowledge, solution and interpretation of models in microeconomics.

**Final examination**

Assessment Type: Examination  
Indicative Time on Task: 35 hours  
Due: **University Examination Period**  
Weighting: **50%**

A two-hour examination, consisting of multiple choice and short answer questions, will be held during the University Examination Period.

On successful completion you will be able to:
- Analyse and describe how principles of microeconomics are relevant in decision-making by businesses and other economic agents.
- Critically analyse microeconomic theory and options in the solution to real-life economic problems.
- Demonstrate competence in communicating the knowledge, solution and interpretation of models in microeconomics.

1 If you need help with your assignment, please contact:
- the academic teaching staff in your unit for guidance in understanding or completing this type of assessment
• the **Writing Centre** for academic skills support.

2 Indicative time-on-task is an estimate of the time required for completion of the assessment task and is subject to individual variation

## Delivery and Resources

### Prescribed textbook

Students are recommended to purchase the following textbook:


The publisher also provides additional resources through 'Launchpad', an online site that includes the e-book and various other resources (practice tests, etc). If you have purchased an access code for Launchpad, you should go to the website [http://www.macmillanhighered.com/launchpad/gls2e/10291617](http://www.macmillanhighered.com/launchpad/gls2e/10291617) and enroll in the online course. Please note, this is an extra resource and it is NOT required for the unit. It is entirely optional whether or not you wish to purchase these extra resources. More information about Launchpad is provided in the introduction to the text.

### Additional references (in alphabetical order)

Apart from the prescribed textbook, students may find the following resources useful.

- Nechyba, T.J. (2011), Microeconomics: An Intuitive Approach with Calculus (1st Ed), South-Western.
- Perloff, J.M. (2016) Microeconomics (7th Ed), Pearson

For equity concerns, the library has assisted ECON2003 with placing scanned resources from a variety of resources on the library's e-Reserve website. If you are facing financial difficulties in obtaining a textbook, this could be an option for you.

### Technology used and required

The unit uses the learning management system (iLearn) that can be accessed via [iLearn.mq.edu.au](http://iLearn.mq.edu.au). The lecture slides for each week's lecture will be posted on iLearn by 5pm Friday each week before the following week's lecture. The iLearn site is also used to post important notices. You should check this regularly. The iLearn web page has the facility to allow peer to peer discussion and also allows students to put questions to teaching staff.
Learning and teaching activities

This unit is taught as a mix of lectures and tutorials. The lectures are designed to provide the tools which can then be applied in tutorials.

Lectures – weekly online ECHO recordings (approx. one hour per week) and weekly live revision lectures (approx. one hour per week)

Lectures are intended to provide an overview of the key concepts explored in the unit. Students are expected to read the relevant chapter(s) before each lecture. ECON2003 relies heavily on independent learning where students read the relevant chapter(s), revise lecture notes and prepare answers to the tutorial questions.

Weekly live revision lectures will review material from the preceding week's recorded lecture. For example, the revision lecture in Week 2 will cover material from Week 1, the revision lecture in Week 3 will cover material from Week 2, and so on. The revision lectures will be an interactive experience, including live quizzes and discussion of example questions relevant to the respective topics covered.

Tutorials – weekly face-to-face or online using Zoom (approx. one hour per week)

Tutorials constitute a critical learning experience of this unit. In ECON2003 we emphasise peer-to-peer learning by working as a group through the exercises and learning from others. Your tutor's role is to help you understand the material. Ask your tutor for guidance on how to approach questions and problems. Brief tutorial solutions will be posted on iLearn after completion of all classes each week.

Unit Schedule

<table>
<thead>
<tr>
<th>Week</th>
<th>Lecture Topic</th>
<th>Reading</th>
<th>Assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Introduction; supply and demand revision</td>
<td>Ch 2, 3</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Consumer behaviour</td>
<td>Ch 4</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Individual and market demand</td>
<td>Ch 5</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Producer behaviour; costs</td>
<td>Ch 6, 7</td>
<td>Quiz 1</td>
</tr>
<tr>
<td>5</td>
<td>Perfect competition; monopoly</td>
<td>Ch 8, 9</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Pricing strategies for firms with market power</td>
<td>Ch 10</td>
<td>Assignment 1</td>
</tr>
<tr>
<td>7</td>
<td>Imperfect competition</td>
<td>Ch 11</td>
<td>Quiz 2</td>
</tr>
<tr>
<td>8</td>
<td>Game theory</td>
<td>Ch 12</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mid-session break</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Factor markets</td>
<td>Ch 13</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>General equilibrium</td>
<td>Ch 15</td>
<td>Quiz 3</td>
</tr>
<tr>
<td>11</td>
<td>General equilibrium (cont.), asymmetric information</td>
<td>Ch 15,16</td>
<td></td>
</tr>
</tbody>
</table>
Policies and Procedures

Macquarie University policies and procedures are accessible from Policy Central (https://policies.mq.edu.au). Students should be aware of the following policies in particular with regard to Learning and Teaching:

- Academic Appeals Policy
- Academic Integrity Policy
- Academic Progression Policy
- Assessment Policy
- Fitness to Practice Procedure
- Assessment Procedure
- Complaints Resolution Procedure for Students and Members of the Public
- Special Consideration Policy

Students seeking more policy resources can visit Student Policies (https://students.mq.edu.au/support/study/policies). It is your one-stop-shop for the key policies you need to know about throughout your undergraduate student journey.

To find other policies relating to Teaching and Learning, visit Policy Central (https://policies.mq.edu.au) and use the search tool.

Student Code of Conduct

Macquarie University students have a responsibility to be familiar with the Student Code of Conduct: https://students.mq.edu.au/admin/other-resources/student-conduct

Results

Results published on platform other than eStudent, (eg. iLearn, Coursera etc.) or released directly by your Unit Convenor, are not confirmed as they are subject to final approval by the University. Once approved, final results will be sent to your student email address and will be made available in eStudent. For more information visit ask.mq.edu.au or if you are a Global MBA student contact globalmba.support@mq.edu.au

Academic Integrity

At Macquarie, we believe academic integrity – honesty, respect, trust, responsibility, fairness and courage – is at the core of learning, teaching and research. We recognise that meeting the expectations required to complete your assessments can be challenging. So, we offer you a range of resources and services to help you reach your potential, including free online writing and maths support, academic skills development and wellbeing consultations.
Student Support

Macquarie University provides a range of support services for students. For details, visit http://students.mq.edu.au/support/

The Writing Centre

The Writing Centre provides resources to develop your English language proficiency, academic writing, and communication skills.

- Workshops
- Chat with a WriteWISE peer writing leader
- Access StudyWISE
- Upload an assignment to Studiosity
- Complete the Academic Integrity Module

The Library provides online and face to face support to help you find and use relevant information resources.

- Subject and Research Guides
- Ask a Librarian

Student Services and Support

Macquarie University offers a range of Student Support Services including:

- IT Support
- Accessibility and disability support with study
- Mental health support
- Safety support to respond to bullying, harassment, sexual harassment and sexual assault
- Social support including information about finances, tenancy and legal issues
- Student Advocacy provides independent advice on MQ policies, procedures, and processes

Student Enquiries

Got a question? Ask us via AskMQ, or contact Service Connect.

IT Help

For help with University computer systems and technology, visit http://www.mq.edu.au/about_us/offices_and_units/information_technology/help/.

When using the University’s IT, you must adhere to the Acceptable Use of IT Resources Policy. The policy applies to all who connect to the MQ network including students.
### Changes since First Published

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>01/02/2024</td>
<td>1. Fixed broken URL link for e-book from publisher.</td>
</tr>
</tbody>
</table>

Unit information based on version 2024.03 of the [Handbook](https://unitguides.mq.edu.au/unit_offerings/167645/unit_guide/print)