



MGMT8009

Managing Globally

Session 1, In person-scheduled-weekday, North Ryde 2025

Department of Management

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General Information

Unit convenor and teaching staff
Unit Convenor & Lecturer
Rob Jack
rob.jack@mq.edu.au
Contact via Email
E4A Room 643
Tuesdays 3-4pm OR by appointment

Credit points
10

Prerequisites
Admission to MMgmt or MEngMgt

Corequisites

Co-badged status

Unit description

This unit examines the macro view of international business, examining the underlying causes and benefits of trade and foreign direct investment flows between nations. The driving forces behind globalisation are examined, as are the costs and benefits to nations, industries and individuals flowing from the globalised economy. The firm-level aspects of international business are also considered to provide students with an understanding of some of the key issues faced by managers engaged in international business operations. We explore the development of international strategies appropriate for different business environments and the most commonly utilised forms of foreign market-entry modes, together with their implications for managers.

Important Academic Dates

Information about important academic dates including deadlines for withdrawing from units are available at <https://www.mq.edu.au/study/calendar-of-dates>

Learning Outcomes

On successful completion of this unit, you will be able to:

ULO1: Investigate and explain contemporary theories and research on managing globally.

ULO2: Evaluate the major influences on firms that participate in international markets.

ULO3: Analyse the complexity, managerial challenges and opportunities of the global business environment, including in the context of sustainability concerns.

General Assessment Information

Unless a Special Consideration request has been submitted and approved, a **5% penalty** (of the total possible mark) will be applied **each day** a written assessment is not submitted, up until the **7th day (including weekends)**. After the 7th day, a grade of '0' will be awarded even if the assessment is submitted. Submission time for all written assessments is set at 11.55pm. A 1-hour grace period is provided to students who experience a technical concern. For any late submissions of time-sensitive tasks, such as scheduled tests/exams, performance assessments/presentations, and/or scheduled practical assessments/labs, students need to submit an application for [Special Consideration](#).

Assessment Tasks

Name	Weighting	Hurdle	Due
Written report	40%	No	Week 5 - Tuesday 25 March
Essay	40%	No	Week 12 - Friday 30 May
Group presentation with individual assessment	20%	No	Weeks 3-12 (depending on numbers)

Written report

Assessment Type **1**: Report

Indicative Time on Task **2**: 20 hours

Due: **Week 5 - Tuesday 25 March**

Weighting: **40%**

This assessment is worth 40% and is 2500 words.

On successful completion you will be able to:

- Investigate and explain contemporary theories and research on managing globally.
- Evaluate the major influences on firms that participate in international markets.

Essay

Assessment Type **1**: Case study/analysis

Indicative Time on Task **2**: 20 hours

Due: **Week 12 - Friday 30 May**

Weighting: **40%**

This assessment is worth 40% and is 2000 words.

On successful completion you will be able to:

- Investigate and explain contemporary theories and research on managing globally.
- Analyse the complexity, managerial challenges and opportunities of the global business environment, including in the context of sustainability concerns.

Group presentation with individual assessment

Assessment Type ¹: Presentation

Indicative Time on Task ²: 10 hours

Due: **Weeks 3-12 (depending on numbers)**

Weighting: **20%**

This assessment is worth 20% and is individually assessed.

On successful completion you will be able to:

- Investigate and explain contemporary theories and research on managing globally.
- Evaluate the major influences on firms that participate in international markets.
- Analyse the complexity, managerial challenges and opportunities of the global business environment, including in the context of sustainability concerns.

¹ If you need help with your assignment, please contact:

- the academic teaching staff in your unit for guidance in understanding or completing this type of assessment
- the [Writing Centre](#) for academic skills support.

² Indicative time-on-task is an estimate of the time required for completion of the assessment task and is subject to individual variation

Delivery and Resources

Refer to iLearn for details.

Unit Schedule

Key topic areas covered in Semester One
Frameworks in International Business
MNEs Innovation & Competitiveness
International Trade & Economic Integration
International Culture
Multinational Strategy
Organizing Strategy
Global Production Strategy
Global Marketing Strategy
Human Resource Management Strategy
Political Risk & Negotiation Strategy
Emerging Markets & State Capitalism

Policies and Procedures

Macquarie University policies and procedures are accessible from [Policy Central \(https://policies.mq.edu.au\)](https://policies.mq.edu.au). Students should be aware of the following policies in particular with regard to Learning and Teaching:

- [Academic Appeals Policy](#)
- [Academic Integrity Policy](#)
- [Academic Progression Policy](#)
- [Assessment Policy](#)
- [Fitness to Practice Procedure](#)
- [Assessment Procedure](#)
- [Complaints Resolution Procedure for Students and Members of the Public](#)
- [Special Consideration Policy](#)

Students seeking more policy resources can visit [Student Policies \(https://students.mq.edu.au/support/study/policies\)](https://students.mq.edu.au/support/study/policies). It is your one-stop-shop for the key policies you need to know about throughout your undergraduate student journey.

To find other policies relating to Teaching and Learning, visit [Policy Central \(https://policies.mq.edu.au\)](https://policies.mq.edu.au) and use the [search tool](#).

Student Code of Conduct

Macquarie University students have a responsibility to be familiar with the Student Code of Conduct: <https://students.mq.edu.au/admin/other-resources/student-conduct>

Results

Results published on platform other than [eStudent](#), (eg. iLearn, Coursera etc.) or released directly by your Unit Convenor, are not confirmed as they are subject to final approval by the University. Once approved, final results will be sent to your student email address and will be made available in [eStudent](#). For more information visit connect.mq.edu.au or if you are a Global MBA student contact globalmba.support@mq.edu.au

Academic Integrity

At Macquarie, we believe [academic integrity](#) – honesty, respect, trust, responsibility, fairness and courage – is at the core of learning, teaching and research. We recognise that meeting the expectations required to complete your assessments can be challenging. So, we offer you a range of resources and services to help you reach your potential, including free [online writing and maths support](#), [academic skills development](#) and [wellbeing consultations](#).

Student Support

Macquarie University provides a range of support services for students. For details, visit <http://students.mq.edu.au/support/>

The Writing Centre

[The Writing Centre](#) provides resources to develop your English language proficiency, academic writing, and communication skills.

- [Workshops](#)
- [Chat with a WriteWISE peer writing leader](#)
- [Access StudyWISE](#)
- [Upload an assignment to Studiosity](#)
- [Complete the Academic Integrity Module](#)

The Library provides online and face to face support to help you find and use relevant information resources.

- [Subject and Research Guides](#)
- [Ask a Librarian](#)

Student Services and Support

Macquarie University offers a range of [Student Support Services](#) including:

- [IT Support](#)
- [Accessibility and disability support](#) with study
- Mental health [support](#)
- [Safety support](#) to respond to bullying, harassment, sexual harassment and sexual assault
- [Social support including information about finances, tenancy and legal issues](#)
- [Student Advocacy](#) provides independent advice on MQ policies, procedures, and processes

Student Enquiries

Got a question? Ask us via the [Service Connect Portal](#), or contact [Service Connect](#).

IT Help

For help with University computer systems and technology, visit http://www.mq.edu.au/about_us/offices_and_units/information_technology/help/.

When using the University's IT, you must adhere to the [Acceptable Use of IT Resources Policy](#). The policy applies to all who connect to the MQ network including students.

Unit information based on version 2025.02 of the [Handbook](#)