ITEC871
Information Systems Design and Management
S2 Evening 2014

Computing

Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Information</td>
<td>2</td>
</tr>
<tr>
<td>Learning Outcomes</td>
<td>2</td>
</tr>
<tr>
<td>Assessment Tasks</td>
<td>3</td>
</tr>
<tr>
<td>Delivery and Resources</td>
<td>5</td>
</tr>
<tr>
<td>Unit Schedule</td>
<td>6</td>
</tr>
<tr>
<td>Policies and Procedures</td>
<td>7</td>
</tr>
<tr>
<td>Graduate Capabilities</td>
<td>8</td>
</tr>
<tr>
<td>Changes from Previous Offering</td>
<td>12</td>
</tr>
<tr>
<td>Standards</td>
<td>12</td>
</tr>
</tbody>
</table>

Disclaimer
Macquarie University has taken all reasonable measures to ensure the information in this publication is accurate and up-to-date. However, the information may change or become outdated as a result of change in University policies, procedures or rules. The University reserves the right to make changes to any information in this publication without notice. Users of this publication are advised to check the website version of this publication [or the relevant faculty or department] before acting on any information in this publication.
General Information

Unit convenor and teaching staff
Adjunct Lecturer
Ian Krycer
ian.krycer@mq.edu.au
Contact via 0425 314455
By arrangement

Credit points
4

Prerequisites
ISYS301 or ISYS302 or ISYS360

Corequisites

Co-badged status

Unit description
This unit focuses on enterprise management information systems and the technologies used in their design, implementation and maintenance. The alignment of information systems with business strategy, socio-technical aspects of system development and enterprise systems are all explored. A case study analysing business rationale for an enterprise systems project is conducted. Systems discussed include ERP, CRM, Business Intelligence and Groupware. The nexus between social media, cloud computing, mobile devices and big data is considered.

Important Academic Dates
Information about important academic dates including deadlines for withdrawing from units are available at https://students.mq.edu.au/important-dates

Learning Outcomes

1. Apply an understanding of the business value of information systems to the justification of an IT investment based on the delivery of specific business benefits.
2. Analyse the functionality and business context for major enterprise systems including ERP, BI, CRM and Enterprise 2.0.
3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
4. Critically evaluate contemporary and emerging enterprise IT technologies.
## Assessment Tasks

<table>
<thead>
<tr>
<th>Name</th>
<th>Weighting</th>
<th>Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT Capital Projects</td>
<td>10%</td>
<td>Week 4</td>
</tr>
<tr>
<td>ERP Analysis</td>
<td>10%</td>
<td>Week 6</td>
</tr>
<tr>
<td>Strategic IT Initiatives Wiki</td>
<td>20%</td>
<td>Week 12</td>
</tr>
<tr>
<td>IT Initiative Presentation</td>
<td>10%</td>
<td>Week 12</td>
</tr>
<tr>
<td>Final Examination</td>
<td>50%</td>
<td>Exam Week</td>
</tr>
</tbody>
</table>

### IT Capital Projects

**Due:** **Week 4**  
**Weighting:** **10%**

This is an individual assignment which considers a series of IT capital projects and uses non-financial models to prioritise these projects for the given business context. Eight contemporary IT capital projects are suggested. Each project has good financial returns and is useful to the business, but only 3 to 4 projects can be funded. Non-financial models are used to prioritise the projects.

This Assessment Task relates to the following Learning Outcomes:

- 1. Apply an understanding of the business value of information systems to the justification of an IT investment based on the delivery of specific business benefits.
- 2. Analyse the functionality and business context for major enterprise systems including ERP, BI, CRM and Enterprise 2.0.

### ERP Analysis

**Due:** **Week 6**  
**Weighting:** **10%**

This is an individual assignment which considers a detailed real world case study about a failed ERP implementation and provides guidance based on course material on how this company should now proceed. This real company in Taiwan failed with their first wave ERP upgrade. Students are to identify the reasons for this failure and consider a series of different go forward strategies based on the latest available technology.

This Assessment Task relates to the following Learning Outcomes:

- 1. Apply an understanding of the business value of information systems to the
justification of an IT investment based on the delivery of specific business benefits.

- 2. Analyse the functionality and business context for major enterprise systems including ERP, BI, CRM and Enterprise 2.0.

**Strategic IT Initiatives Wiki**

**Due: Week 12**

**Weighting: 20%**

This is a group assignment. Students consider a major IT initiative for an ASX200 company and provide a report using collaborative software, a wiki. Students start with a contemporary IT major initiative e.g. ERP upgrade, BI, CRM, B2Bi, SCM, Groupware or Web 2.0. Then, a suitable company is selected and a high level business plan is submitted for the proposal identifying the business context, expected business benefits, a possible technical solution and major risks. Each student is allocated a segment of the report and is marked on their contribution.

This Assessment Task relates to the following Learning Outcomes:

- 1. Apply an understanding of the business value of information systems to the justification of an IT investment based on the delivery of specific business benefits.
- 2. Analyse the functionality and business context for major enterprise systems including ERP, BI, CRM and Enterprise 2.0.
- 3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
- 4. Critically evaluate contemporary and emerging enterprise IT technologies.

**IT Initiative Presentation**

**Due: Week 12**

**Weighting: 10%**

This is an individual assignment. Each student is allocated a component of the major report and presents this segment to the class in Weeks 12 and 13. The major report is segmented into 4 components. Students act as 'board members' and provide feedback on the proposal and ask questions to clarify the details presented.

This Assessment Task relates to the following Learning Outcomes:

- 1. Apply an understanding of the business value of information systems to the justification of an IT investment based on the delivery of specific business benefits.
- 2. Analyse the functionality and business context for major enterprise systems including ERP, BI, CRM and Enterprise 2.0.
- 3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
4. Critically evaluate contemporary and emerging enterprise IT technologies.

Final Examination

Due: Exam Week
Weighting: 50%

Final Examination. This is a closed book exam with short and long answer questions based on the lecture and reference material presented throughout the course. The questions vary in difficulty.

This Assessment Task relates to the following Learning Outcomes:

- 1. Apply an understanding of the business value of information systems to the justification of an IT investment based on the delivery of specific business benefits.
- 2. Analyse the functionality and business context for major enterprise systems including ERP, BI, CRM and Enterprise 2.0.
- 3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
- 4. Critically evaluate contemporary and emerging enterprise IT technologies.

Delivery and Resources

Recommended Texts

The following text is recommended, especially for students without an extensive IT background:

K. C. Laudon and J. P. Laudon “Management Information Systems: Managing The Digital Firm” 13th Edition, Pearson, 2013. This book is available from the University Co-op Bookstore. If unsure about the value of this text, I suggest you first borrow a copy from the library and make your own assessment. I will be referencing the 13th and most up to date edition, however, earlier editions are quite similar.

The following books are suggested as recommended reading. Copies of these books are available from the library.


Lectures will list appropriate Web based references and further reading for some of the rapidly evolving technologies discussed in this course. These additional references will be available for download through the class website.

Unit Material

A student folder with all the lecture notes and electronic references will be available for download through the class web site on iLearn at: https://ilearn.mq.edu.au/
**Satisfactory Performance**

Please note that satisfactory performance in **all** of the assignments and especially in the final exam constitute a necessary pre-requisite for passing this unit.

**Late assignments:** All late assignments will attract the penalty of having the maximum possible mark reduced by 10% per day late, including weekends. In other words, this means that an assignment that is ten elapsed days late can only attract zero marks, even if it is perfect.

All assignments are to be submitted through the iLearn class website.

**Attendance at all classes is compulsory.** You are advised to submit a legitimate and verifiable absence note to the lecturer if you are unable to attend a class, for whatever reason. In the first instance, an email will suffice, however, backup documentation, such as a doctor’s certificate, might be required.

### Unit Schedule

<table>
<thead>
<tr>
<th>Week</th>
<th>Topic</th>
<th>Reference</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Business Value of Information Systems</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Financial Metrics for IS Investments</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Strategic Alignment</td>
<td>Gartner, Laudon &amp; Laudon, Henderson and Venkatraman</td>
</tr>
<tr>
<td>2</td>
<td>ERP Business Processes</td>
<td></td>
</tr>
<tr>
<td></td>
<td>SAP Overview Architecture</td>
<td>Magel Chap 1, Magel Chap 2</td>
</tr>
<tr>
<td></td>
<td>Michael Hammer - Succeeding with SAP</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Hand out Assignment One (Individual Assignment) ‘Justification for IT Capital Projects’</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>ERP Implementation Issues</td>
<td></td>
</tr>
<tr>
<td></td>
<td>ERP Modules: Sales and Marketing</td>
<td>Sumner</td>
</tr>
<tr>
<td></td>
<td>ERP Modules: Accounting and Finance</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>ERP Modules: Production and Materials</td>
<td></td>
</tr>
<tr>
<td></td>
<td>ERP Modules: Human Resources</td>
<td>Sumner, FERF, Garner, Netsuite</td>
</tr>
<tr>
<td></td>
<td>Two Tier ERP</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Assignment One Due Hand out Assignment Two “ERP Analysis”</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Web 2.0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Enterprise 2.0</td>
<td>S. V. Belleghem, IBM Social Knowledge</td>
</tr>
</tbody>
</table>
| 6 | Business Intelligence  
Mobile Technology Trends  
Assignment Two Due Hand Out Group Assignment “Strategic IT Initiatives” | Turban et al, JWT, 2014, Salesforce.com |
| 7 | SAP (Guest speaker)  
eLearning  
Enterprise IT 2020 | Nicholas Carr, ZapThink |
| 8 | Microsoft Applications (Guest Speaker)  
Facebook Case Study | Faber Novel, 2013 |
| 9 | Customer Relationship Management (CRM)  
Analytical CRM  
Social CRM | Laudon & Laudon, Gartner, Hubspot |
| 10 | Social CRM (Oracle Guest Speaker)  
Future of Business Analytics | Gartner 2014 |
| 11 | Digital Strategy  
| 12 | Group Presentations  
Group Assignment Due | |
| 13 | Tutorial and Revision | |

**Policies and Procedures**

Macquarie University policies and procedures are accessible from [Policy Central](http://mq.edu.au/policy/docs/academic_honesty/policy.html). Students should be aware of the following policies in particular with regard to Learning and Teaching:


In addition, a number of other policies can be found in the Learning and Teaching Category of Policy Central.

### Student Code of Conduct

Macquarie University students have a responsibility to be familiar with the Student Code of Conduct: [https://students.mq.edu.au/support/student_conduct/](https://students.mq.edu.au/support/student_conduct/)

### Student Support

Macquarie University provides a range of support services for students. For details, visit [http://students.mq.edu.au/support/](http://students.mq.edu.au/support/)

### Learning Skills

Learning Skills ([mq.edu.au/learningskills](http://mq.edu.au/learningskills)) provides academic writing resources and study strategies to improve your marks and take control of your study.

- Workshops
- StudyWise
- Academic Integrity Module for Students
- Ask a Learning Adviser

### Student Enquiry Service

For all student enquiries, visit Student Connect at [ask.mq.edu.au](http://ask.mq.edu.au)

### Equity Support

Students with a disability are encouraged to contact the Disability Service who can provide appropriate help with any issues that arise during their studies.

### IT Help


When using the University's IT, you must adhere to the Acceptable Use Policy. The policy applies to all who connect to the MQ network including students.

### Graduate Capabilities

**PG - Discipline Knowledge and Skills**

Our postgraduates will be able to demonstrate a significantly enhanced depth and breadth of knowledge, scholarly understanding, and specific subject content knowledge in their chosen
This graduate capability is supported by:

Learning outcomes

1. Apply an understanding of the business value of information systems to the justification of an IT investment based on the delivery of specific business benefits.
2. Analyse the functionality and business context for major enterprise systems including ERP, BI, CRM and Enterprise 2.0.
3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
4. Critically evaluate contemporary and emerging enterprise IT technologies.

Assessment tasks

- IT Capital Projects
- ERP Analysis
- Strategic IT Initiatives Wiki
- IT Initiative Presentation
- Final Examination

PG - Critical, Analytical and Integrative Thinking

Our postgraduates will be capable of utilising and reflecting on prior knowledge and experience, of applying higher level critical thinking skills, and of integrating and synthesising learning and knowledge from a range of sources and environments. A characteristic of this form of thinking is the generation of new, professionally oriented knowledge through personal or group-based critique of practice and theory.

This graduate capability is supported by:

Learning outcomes

1. Apply an understanding of the business value of information systems to the justification of an IT investment based on the delivery of specific business benefits.
2. Analyse the functionality and business context for major enterprise systems including ERP, BI, CRM and Enterprise 2.0.
3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
4. Critically evaluate contemporary and emerging enterprise IT technologies.

Assessment tasks

- IT Capital Projects
- ERP Analysis
PG - Research and Problem Solving Capability

Our postgraduates will be capable of systematic enquiry; able to use research skills to create new knowledge that can be applied to real world issues, or contribute to a field of study or practice to enhance society. They will be capable of creative questioning, problem finding and problem solving.

This graduate capability is supported by:

**Learning outcomes**

- 3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
- 4. Critically evaluate contemporary and emerging enterprise IT technologies.

**Assessment tasks**

- IT Capital Projects
- ERP Analysis
- Strategic IT Initiatives Wiki
- IT Initiative Presentation

PG - Effective Communication

Our postgraduates will be able to communicate effectively and convey their views to different social, cultural, and professional audiences. They will be able to use a variety of technologically supported media to communicate with empathy using a range of written, spoken or visual formats.

This graduate capability is supported by:

**Learning outcomes**

- 1. Apply an understanding of the business value of information systems to the justification of an IT investment based on the delivery of specific business benefits.
- 2. Analyse the functionality and business context for major enterprise systems including ERP, BI, CRM and Enterprise 2.0.
- 3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
- 4. Critically evaluate contemporary and emerging enterprise IT technologies.
Assessment tasks

- IT Capital Projects
- Strategic IT Initiatives Wiki
- IT Initiative Presentation
- Final Examination

PG - Engaged and Responsible, Active and Ethical Citizens

Our postgraduates will be ethically aware and capable of confident transformative action in relation to their professional responsibilities and the wider community. They will have a sense of connectedness with others and country and have a sense of mutual obligation. They will be able to appreciate the impact of their professional roles for social justice and inclusion related to national and global issues.

This graduate capability is supported by:

Learning outcomes

- 3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
- 4. Critically evaluate contemporary and emerging enterprise IT technologies.

Assessment tasks

- Strategic IT Initiatives Wiki
- IT Initiative Presentation

PG - Capable of Professional and Personal Judgment and Initiative

Our postgraduates will demonstrate a high standard of discernment and common sense in their professional and personal judgment. They will have the ability to make informed choices and decisions that reflect both the nature of their professional work and their personal perspectives.

This graduate capability is supported by:

Learning outcomes

- 3. Be able to apply an understanding of the nexus of mobile, cloud, social and big data trends to an enterprise IT strategic plan.
- 4. Critically evaluate contemporary and emerging enterprise IT technologies.

Assessment tasks

- Strategic IT Initiatives Wiki
- IT Initiative Presentation
Changes from Previous Offering
Updated topics and lectures. Updated assessments. New references.

Standards
our standards, namely HD, D, CR, P summarize as many different levels of achievement. Each standard is precisely defined to help students know what kind of performance is expected to deserve a certain mark. The standards corresponding to the learning outcomes are given below:

<table>
<thead>
<tr>
<th>Grade</th>
<th>LO 1 and LO2</th>
<th>LO 3 and LO4</th>
</tr>
</thead>
<tbody>
<tr>
<td>HD</td>
<td>Apply techniques and knowledge in new contexts, show breadth and depth of understanding of business objectives, context, systems analysis and design. Fully capable support major strategic initiatives with a sound business case and technical solution.</td>
<td>A sound grounding on how major strategic IT systems are managed. Show breadth and depth of understanding on issues in the management of IT systems, including: change management, configuration management and planning. People management, hardware asset management and capacity planning and availability. Able to apply these techniques and knowledge in new contexts.</td>
</tr>
<tr>
<td>D</td>
<td>Apply techniques and knowledge in some new contexts, show breadth and depth of understanding across most of the topics including: business objectives, context, systems analysis and design. Largely capable to support major strategic initiatives with a sound business case and technical solution.</td>
<td>A sound grounding in most topics related to how major strategic IT systems are managed. Show breadth and depth of understandings on most issues in the management of IT systems, including: change management, configuration management and planning. People management, hardware asset management and capacity planning and availability. Able to apply these techniques and knowledge in some new contexts.</td>
</tr>
<tr>
<td>CR</td>
<td>Show breadth of understanding across most of the topics including: business objectives, context, systems analysis and design. Some capability to support major strategic initiatives with a sound business case and technical solution.</td>
<td>Understands some aspects of how major strategic IT systems are managed. Show breadth of understandings on most issues in the management of IT systems, including: change management, configuration management and planning. People management, hardware asset management and capacity planning and availability.</td>
</tr>
<tr>
<td>P</td>
<td>Can reproduce definitions and ideas, show some breadth of understanding of the topics including: business objectives, context, systems analysis and design. Some capability to support major strategic initiatives with a sound business case and technical solution.</td>
<td>Can reproduce some definitions and ideas, show some breadth on issues in the management of IT systems, including: change management, configuration management and planning. People management, hardware asset management and capacity planning and availability.</td>
</tr>
</tbody>
</table>

Grading
At the end of the semester, you will receive a grade that reflects your achievement in the unit
• **Fail (F):** does not provide evidence of attainment of all learning outcomes. There is missing or partial or superficial or faulty understanding and application of the fundamental concepts in the field of study; and incomplete, confusing or lacking communication of ideas in ways that give little attention to the conventions of the discipline.

• **Pass (P):** provides sufficient evidence of the achievement of learning outcomes. There is demonstration of understanding and application of fundamental concepts of the field of study; and communication of information and ideas adequately in terms of the conventions of the discipline. The learning attainment is considered satisfactory or adequate or competent or capable in relation to the specified outcomes.

• **Credit (Cr):** provides evidence of learning that goes beyond replication of content knowledge or skills relevant to the learning outcomes. There is demonstration of substantial understanding of fundamental concepts in the field of study and the ability to apply these concepts in a variety of contexts; plus communication of ideas fluently and clearly in terms of the conventions of the discipline.

• **Distinction (D):** provides evidence of integration and evaluation of critical ideas, principles and theories, distinctive insight and ability in applying relevant skills and concepts in relation to learning outcomes. There is demonstration of frequent originality in defining and analysing issues or problems and providing solutions; and the use of means of communication appropriate to the discipline and the audience.

• **High Distinction (HD):** provides consistent evidence of deep and critical understanding in relation to the learning outcomes. There is substantial originality and insight in identifying, generating and communicating competing arguments, perspectives or problem solving approaches; critical evaluation of problems, their solutions and their implications; creativity in application.

In this unit, your final grade depends on your performance in each part of the assessment. For each task, you receive a mark that combines your standard of performance regarding each learning outcome assessed by this task. Then the different component marks are added up to determine your total mark out of 100. Your grade then depends on this total mark and your overall standards of performance.

**In particular, in order to pass the unit, you must**

- Have performed satisfactorily in the internal (assessment) components of the course.
- Have satisfactory performance in the final examination.

This means that you may fail the unit if you do not submit satisfactory submissions for the assignments and do not perform satisfactorily in the exam.
Department of Computing expectations are that students have to perform satisfactorily in the final exam as well as in their internal work/assignments.

Obtaining a grade higher than a Pass (P) in this unit will require a student to obtain (in addition to the above):

- the required total number of marks (Credit - 65, Distinction - 75, High Distinction - 85).