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General Information

Unit convenor and teaching staff
Lecturer and convenor
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Contact via Email
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Thursday 2.30-3.30pm

Yang Yang
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Credit points
4

Prerequisites
4cp in ACCG or ACST or BUS or ECON or MKTG units at 600 level

Corequisites

Co-badged status

Unit description
This unit will equip students with the ability to analyse complex business problems from the cross-functional and multi-dimensional perspective required by general managers. The unit examines the process of formulating competitive strategy at the business level based on systematic analysis of a firm's internal resources and capabilities in conjunction with a structured examination of the various dimensions of its environment. On the basis of this analysis, appropriate strategies with which to pursue sustainable competitive advantage and strategic congruence can be developed. Topics addressed include business-level and corporate-level strategy, innovation and entrepreneurship, and dynamic strategy and game theory.

Important Academic Dates
Information about important academic dates including deadlines for withdrawing from units are available at https://www.mq.edu.au/study/calendar-of-dates

Learning Outcomes
On successful completion of this unit, you will be able to:

1. To understand the nature and scope of the strategic management process and of the
different strategic approaches available to an organisation

2. To be able to evaluate an organisation, its strategy, and its environment in terms of congruence or strategic fit

3. To be able to apply the key strategic management tools and models

**General Assessment Information**

**Individual Assignment**

**Due Date:** W6 (Details will be provided on iLearn)

**Weight:** 30%

This assignment will cover material in week one through six. It will require a thorough written response to specific questions based on a case study. These specific questions and the case will be presented on iLearn.

This assignment should be submitted in an electronic copy to the university’s plagiarism checking software, Turnitin. Title your document with your surname and student number, e.g., Smith20062007. Turnitin can be found on the subject’s iLearn website. Turnitin currently accepts MS Word (xxx.doc) format. (i.e. not PDF, PowerPoint, etc). For more information see: http://www.turnitin.com/static/training.html.

No extensions will be granted. Late tasks will be accepted up to 72 hours after the submission deadline. There will be a deduction of 10% from the total awarded mark for each 24 hour period or part thereof that the submission is late (for example, 25 hours late in submission – 20% penalty). This penalty does not apply for cases in which an application for Disruption of Studies is made and approved.

**Research and Practice**

The assignment requires students to conduct original research, which involves the collection and analysis of information from a range of sources. This unit uses research from external sources as listed in the references lists on iLearn.

**Group Assignment**

**Due Date:** draft W7, final and oral W12 (Further details on iLearn)

**Weight:** 30%

Students are responsible for forming groups of 4 people (if groups do not even up the lecturer of your class may change the composition of your group). Students should strive to create balanced groups with regards to gender, ethnicity and other characteristics. The assignment will focus on a detailed case analysis and will include the application of many of the concepts covered in lectures. It will require extensive collaboration between group members. The assessment submission will be in the form of: (1) a draft of the report and a plan for its completion (2) a moderate sized detailed written report and; (3) a short presentation of the key findings to the class; (4) Active participation in class discussions from week 4 through 13. In week 13, all students will have the option of submitting a peer assessment. These will be used to moderate
marks within the group if group contributions have not been equal.

This assignment should be submitted in an electronic copy to the university’s plagiarism checking software, Turnitin. Title your document with the surname and student number of the group member submitting, e.g., Smith20062007. Turnitin can be found on the subject’s iLearn website. Submit the report in MS Word (xxx.doc) format. (i.e. not PDF, PowerPoint, etc.). For more information see: [http://www.turnitin.com/static/training.html](http://www.turnitin.com/static/training.html).

No extensions will be granted. Late tasks will be accepted up to 72 hours after the submission deadline. There will be a deduction of 10% from the total awarded mark for each 24 hour period or part thereof that the submission is late (for example, 25 hours late in submission – 20% penalty). This penalty does not apply for cases in which an application for Disruption of Studies is made and approved.

**Research and Practice**

The assignment requires students to conduct original research, which involves the collection and analysis of information from a range of sources. This unit uses research from external sources as listed in the references lists on iLearn.

**Final examination**

**Due Date:** Examination period

**Weight:** 40%

The final examination is designed to assess the students’ body of knowledge and critical thinking skills. The examination consists of questions requiring written responses. These questions require some elaboration and explanations of how concepts can be applied in practice. The exam is of three (3) hours duration and will be held in the examination period. The exam examines the range of topics covered in the lectures and readings.

The only exception to not sitting an examination at the designated time is because of documented illness or unavoidable disruption. In these circumstances you should consider applying for Disruption of Studies. If a Supplementary Examination is granted as a result of the Disruption of Studies process the examination will be scheduled after the conclusion of the official examination period. You are advised that it is Macquarie University policy NOT to set early examinations for individuals or groups of students.

All students are expected to ensure that they are available until the end of the teaching semester, which is the final day of the official examination period. Extension requests detailing process and conditions – extensions will only be granted in exceptional circumstances, business and university workload is not acceptable. A medical or other certificate is required prior to the submission date.

**Research and Practice**

The exam requires students to assimilate what they know from original research.
Assessment Tasks

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<tr>
<th>Name</th>
<th>Weighting</th>
<th>Due</th>
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<tbody>
<tr>
<td>Individual Assignment</td>
<td>30%</td>
<td>W6 (Details on iLearn)</td>
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<td>Group Assignment</td>
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</tr>
<tr>
<td>Final examination</td>
<td>40%</td>
<td>Examination period</td>
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### Individual Assignment

**Due:** W6 (Details on iLearn)

**Weighting:** 30%

This assignment will cover material in the first half of the unit. It will require a thorough written response to specific questions. These specific questions will be presented on iLearn.

On successful completion you will be able to:

1. To understand the nature and scope of the strategic management process and of the different strategic approaches available to an organisation
2. To be able to evaluate an organisation, its strategy, and its environment in terms of congruence or strategic fit
3. To be able to apply the key strategic management tools and models

### Group Assignment

**Due:** Draft W7, Final & Oral W12

**Weighting:** 30%

The assignment will focus on a detailed case analysis and will include the application of many of the concepts covered in lectures. It will require extensive collaboration between group members. The assessment submission will be in the form of: (1) a draft of the report and a plan for its completion (2) a moderate sized detailed written report and; (3) a short presentation of the key findings to the class; (4) Active participation in class discussions from week 4 through 13. In week 13, all students will have the option of submitting a peer assessment. These will be used to moderate marks within the group if group contributions have not been equal.

On successful completion you will be able to:

1. To understand the nature and scope of the strategic management process and of the different strategic approaches available to an organisation
2. To be able to evaluate an organisation, its strategy, and its environment in terms of
congruence or strategic fit

3. To be able to apply the key strategic management tools and models

Final examination

Due: Examination period
Weighting: 40%

The final examination is designed to assess the students’ body of knowledge and critical thinking skills. The examination consists of questions requiring written responses. These questions require some elaboration and explanations of how concepts can be applied in practice. The exam is of three (3) hours duration and will be held in the examination period. The exam examines the range of topics covered in the lectures and readings.

On successful completion you will be able to:

1. To understand the nature and scope of the strategic management process and of the different strategic approaches available to an organisation

2. To be able to evaluate an organisation, its strategy, and its environment in terms of congruence or strategic fit

3. To be able to apply the key strategic management tools and models

Delivery and Resources

Technology used: iLearn (https://ilearn.mq.edu.au) and Macquarie University email.

Access to a personal computer is required to access iLearn; students are required to use word processing and Turnitin for submitting assignments. You will need to bring a WiFi enabled device to every class to use in student centred, problem based learning activities and for access to online analytical tools. The web page for this unit can be found at: iLearn http://ilearn.mq.edu.au

The timetable for classes can be found on the University web site at: http://www.timetables.mq.edu.au/

Learning and Teaching Activities

Active learning

This unit is taught using lectures and a combination of student presentations, video presentations and discussions. Students are expected to read prescribed text chapters before lectures, attend lectures, join in discussions and complete all assessments. Reflection is crucial to integrating unit material. Therefore active participation in discussions and exercises is of great importance not only to the participating student but to the whole class.

Policies and Procedures

Macquarie University policies and procedures are accessible from Policy Central. Students
should be aware of the following policies in particular with regard to Learning and Teaching:


The Disruption to Studies Policy is effective from March 3 2014 and replaces the Special Consideration Policy.

In addition, a number of other policies can be found in the Learning and Teaching Category of Policy Central.

**Student Code of Conduct**

Macquarie University students have a responsibility to be familiar with the Student Code of Conduct: https://students.mq.edu.au/support/student_conduct/

**Results**

Results shown in iLearn, or released directly by your Unit Convenor, are not confirmed as they are subject to final approval by the University. Once approved, final results will be sent to your student email address and will be made available in eStudent. For more information visit ask.mq.edu.au.

**Student Support**

Macquarie University provides a range of support services for students. For details, visit http://students.mq.edu.au/support/

**Learning Skills**

Learning Skills (mq.edu.au/learningskills) provides academic writing resources and study strategies to improve your marks and take control of your study.

- Workshops
- StudyWise
- Academic Integrity Module for Students
- Ask a Learning Adviser

**Student Services and Support**

Students with a disability are encouraged to contact the Disability Service who can provide appropriate help with any issues that arise during their studies.

**Student Enquiries**

For all student enquiries, visit Student Connect at ask.mq.edu.au
Graduate Capabilities

PG - Discipline Knowledge and Skills

Our postgraduates will be able to demonstrate a significantly enhanced depth and breadth of knowledge, scholarly understanding, and specific subject content knowledge in their chosen fields.

This graduate capability is supported by:

Learning outcomes

- 1. To understand the nature and scope of the strategic management process and of the different strategic approaches available to an organisation
- 2. To be able to evaluate an organisation, its strategy, and its environment in terms of congruence or strategic fit
- 3. To be able to apply the key strategic management tools and models

Assessment tasks

- Individual Assignment
- Group Assignment
- Final examination

Learning and teaching activities

- This unit is taught using lectures and a combination of student presentations, video presentations and discussions. Students are expected to read prescribed text chapters before lectures, attend lectures, join in discussions and complete all assessments. Reflection is crucial to integrating unit material. Therefore active participation in discussions and exercises is of great importance not only to the participating student but to the whole class.

PG - Critical, Analytical and Integrative Thinking

Our postgraduates will be capable of utilising and reflecting on prior knowledge and experience, of applying higher level critical thinking skills, and of integrating and synthesising learning and knowledge from a range of sources and environments. A characteristic of this form of thinking is the generation of new, professionally oriented knowledge through personal or group-based
critique of practice and theory.

This graduate capability is supported by:

**Learning outcomes**

- 1. To understand the nature and scope of the strategic management process and of the different strategic approaches available to an organisation
- 2. To be able to evaluate an organisation, its strategy, and its environment in terms of congruence or strategic fit
- 3. To be able to apply the key strategic management tools and models

**Assessment tasks**

- Individual Assignment
- Group Assignment
- Final examination

**Learning and teaching activities**

- This unit is taught using lectures and a combination of student presentations, video presentations and discussions. Students are expected to read prescribed text chapters before lectures, attend lectures, join in discussions and complete all assessments. Reflection is crucial to integrating unit material. Therefore active participation in discussions and exercises is of great importance not only to the participating student but to the whole class.

**PG - Research and Problem Solving Capability**

Our postgraduates will be capable of systematic enquiry; able to use research skills to create new knowledge that can be applied to real world issues, or contribute to a field of study or practice to enhance society. They will be capable of creative questioning, problem finding and problem solving.

This graduate capability is supported by:

**Learning outcome**

- 2. To be able to evaluate an organisation, its strategy, and its environment in terms of congruence or strategic fit

**Assessment task**

- Group Assignment

**Learning and teaching activity**

- This unit is taught using lectures and a combination of student presentations, video
presentations and discussions. Students are expected to read prescribed text chapters before lectures, attend lectures, join in discussions and complete all assessments. Reflection is crucial to integrating unit material. Therefore active participation in discussions and exercises is of great importance not only to the participating student but to the whole class.

**Changes from Previous Offering**

No changes since last offering – both the prior version of the textbook and the most recent one can be used.

**Research and Practice**

The assignments requires students to conduct original research, which involves the collection and analysis of information from a range of sources. This unit uses research from external sources as listed in the references lists on iLearn.